#### **EDUCATION AND EXAMINATION COMMITTEE**

#### OF THE

#### SOCIETY OF ACTUARIES

# COMPANY/SPONSOR PERSPECTIVE (CSP) RETIREMENT BENEFITS STUDY NOTE

## RETIREMENT BENEFITS CASE STUDY-CANADA

This case study will be used as a basis for examination questions. Be sure to answer the question asked by referring to the case study. For example, when asked for advantages of a particular plan design to the company referenced in the case study, your response should be limited to that company. Other advantages should not be listed, as they are extraneous to the question and will result in no additional credit. Further, if they conflict with the applicable advantages, no credit will be given.

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## Case Study - Course CSP Retirement - CANADA

## National Oil Company - Background

National Oil Company (NOC) is a large well-established company that services oil wells all over the country of Gevrey. NOC has been in existence for over 30 years and has more than 10,000 full-time salaried and union hourly employees and up to a further 5,000 non-skilled seasonal employees during the non-winter months. Approximately one-half of the seasonal employees return for another season. The full-time workforce is reasonably stable, but turnover in the last 5 years has been greater than desired, due to competitors recruiting NOC's employees.

Normally, an undergraduate degree is a minimum requirement to obtain entry to the salaried workforce and many employees have graduate degrees. About half of NOC's salaried employees are recruited directly from university with the other half coming from competitors.

The company's financial position varies with the price of oil. As oil prices rise, oil companies become increasingly active and in turn require the services of NOC. Conversely, activity slows as oil prices drop. Despite this, the company is usually in a taxable position.

NOC has managed to be successful by staying on the cutting edge of technology. NOC prides itself in being state of the art in processes and software relevant to its industry. This has helped it to stave off competition from both inside and outside of Gevrey. Although NOC is the largest player in the industry within Gevrey, there are larger players from outside of the country, with which NOC has to compete. From time to time, there are rumors of a takeover of NOC.

## Country of Gevrey - Background

Gevrey is a modern developed country with a simplified tax system. Both corporations and individuals are subject to income tax at a flat rate of 40%. Reasonable operating expenses, including contributions to Eligible Retirement Plans (ERPs), reduce taxable income.

No pension legislation exists apart from the rules outlined herein.

Rules that apply to gain ERP status are as follows:

#### General

• if a company has one or more ERPs, then all employees are entitled to be in at least company's ERPs.

### Defined Benefit Plans (DB ERPs)

- employer contributions may not exceed those recommended by an actuary, in generally accepted actuarial practice
- employer contributions are an eligible expense to reduce the employer's taxable
- periodic pensions may not exceed \$3,000 per annum for each year of service commencement age
- periodic pensions cannot commence prior to age 55
- investment earnings generated by the ERP pension fund are not taxable
- pension payments are taxed as received in the hands of the recipient
- no employee contributions are permitted

## Defined Contribution Plans (DC ERPs)

- employer contributions for any individual plan member cannot exceed \$20,000
- employer contributions are an eligible expense to reduce the employer's taxable
- investment earnings generated by the ERP pension fund are not taxable until
- benefit distributions are taxed as received in the hands of the recipient
- employer contributions may or may not be dependent on employee contributions
- individuals may contribute up to \$20,000 annually
- such contributions are tax deductible to the individual

The tax assistance available under each of the above two arrangements does not depend on the extent of participation under the other one. For example, an individual could participate in a DC ERP and, if eligible under the plans' rules, also a DB ERP of his or her employer.

## Supplemental Retirement Plans (SRPs)

Contributions to a retirement plan that does not meet ERP status are not tax-deductible. Benefits paid to participants under such plans are tax deductible to the company and are taxable to participants, when paid to participants. Such a plan is known as a Supplemental Retirement Plan (SRP). An example of an SRP is a plan that restores the benefits lost by the imposition of the ERP maximums.

#### Retiree Health Care Plans

Employers in Gevrey may provide health care benefits to retirees and their spouses through a separate plan which is not intended to qualify for ERP status. Benefits (including insurance premiums) paid under such plans are tax deductible to the company when paid on behalf of participants. Benefits payable as an indemnity for health related services are not taxable to plan participants at any time.

\* \* \*

No social security pension system exists in Gevrey and there are no state-provided life or health-care benefits.

For financial reporting purposes, Gevrey adopted CICA Accounting Standards, and NOC applied CICA 3461 as at January 1, 2000 with retroactive restatement at that time.

The investment market in Gevrey is well developed, with substantial trading in government and corporate bonds and equities.

## **Summary of National Oil's Retirement Benefits**

NOC maintains three defined benefit plans:

- 1. a final-average pay defined benefit ERP for its full-time salaried employees;
- 2. a unit benefit defined benefit ERP for its full-time hourly union staff; and
- 3. a non-eligible pension plan (referred to as the SRP) for its executives that is supplemental to the salaried ERP.

This plan has no assets.

In addition, the company has a defined contribution ERP for its seasonal workforce.

Furthermore, full-time salaried and union employees retiring with the company are covered for their lifetime by health benefits.

#### **Extracts of Retirement Benefits Provisions and Financial Information**

#### National Oil Full-Time Salaried Pension Plan

Eligibility Immediate

Vesting 100% after 5 years of service

Normal Retirement Age 65

Early Retirement Age 55 with 5 years of service

Best Average Earnings Average annual earnings during 60 consecutive months in

which earnings were highest

Earnings Base pay, excluding overtime and bonuses

Normal Retirement Benefit 2% of best average earnings times years of service,

subject to tax system maximum

Accrued Benefit Benefit calculated as under the normal retirement benefit

formula using best average earnings and service as of

date of calculation

retirement precedes age 62

Form of Benefit If married, 50% joint & survivor benefit, without reduction.

If not married, single life annuity

Optional Forms of Benefit None

Indexing None

Termination Benefit Lump sum equal to actuarial present value of accrued

benefit

Pre-Retirement Death Benefit Lump sum equal to actuarial present value of accrued

benefit payable to named beneficiary

Disability Benefit None

	2004	2005	2006	2007	2008
Participant Summary - January 1					
Active Participants					
(a) count	4,293	4,305	4,268	4,287	4,250
(b) average age	45.8	46.1	46.6	47.0	47.5
(c) average service	16.0	16.4	16.8	17.3	17.8
(d) average future working lifetime	11.7	11.0	10.8	11.0	10.8
(e) average plan earnings (prior year)	66,000	68,000	71,000	73,000	74,000
Deferred Vested Participants					
(a) count	-	-	-	-	-
Pensioners (incl beneficiaries)					
(a) count	612	640	665	697	736
(b) average age	70.7	70.5	70.2	69.8	69.7
(c) average annual benefit	19,300	19,500	19,700	20,100	20,300

## Plan Assets (numbers in \$000's) \*

P					
Change in Plan Assets during Prior Year:					
Market Value of Assets at January 1 of prior year	528,701	674,049	771,730	859,388	1,003,940
Employer Contributions during prior year	40,145	37,000	39,338	42,134	41,645
Benefit Payments during prior year	(15,110)	(19,480)	(20,500)	(22,000)	(27,000)
Expenses during prior year	-		-	-	-
Investment return during prior year	120,313	80,162	68,819	124,419	9,405
Market Value of Assets at January 1 of current year	674,049	771,730	859,388	1,003,940	1,027,990
Rate of return during prior year	22%	12%	9%	14%	1%
Average Portfolio Mix During Prior Year:					
(a) Domestic Large Cap Equities	30%	30%	29%	35%	32%
(b) Domestic Small Cap Equities	30%	27%	28%	22%	21%
(c) Domestic Fixed Income	25%	26%	27%	30%	34%
(d) International Equities	11%	13%	11%	9%	7%
(e) Real Estate	2%	2%	3%	2%	3%
(f) Cash	<u>2%</u>	<u>2%</u>	<u>2%</u>	<u>2%</u>	<u>3%</u>
(g) Total	100%	100%	100%	100%	100%
Asset Class Returns during Prior Year:					
(a) Domestic Large Cap Equities	25%	15%	13%	23%	-2%
(b) Domestic Small Cap Equities	30%	14%	7%	18%	-4%
(c) Domestic Fixed Income	5%	7%	3%	4%	5%
(d) International Equities	40%	12%	17%	10%	5%
(e) Real Estate	3%	3%	12%	8%	10%
(f) Cash	1%	1%	2%	2%	2%

<sup>\*</sup> numbers may not add due to rounding

	2004	2005	2006	2007	2008
Funding Valuation - January 1 (numbers in \$000's) *					
Actuarial Accrued Liability:     (a) Active participants     (b) Deferred vested participants	589,768 -	645,138 -	707,847 -	720,460	722,038 -
(c) Pensioners (d) Total	103,942 693,710	111,072 756,210	117,905 825,751	127,909 848,369	131,479 853,517
2. Actuarial Value of Assets	674,049	771,730	859,388	1,003,940	1,027,990
3. Unfunded Actuarial Accrued Liability: (1d)-(2)	19,661	(15,520)	(33,636)	(155,572)	(174,473)
4. Normal Cost (beg. Of year)	36,860	39,338	42,134	41,645	40,564
5. Change in Unfunded AAL during prior year:  (a) Unfunded AAL at prior valuation date  (b) Adjustment for Interest  (c) Normal Cost w/interest less contributions  (d) (Gain)/Loss on investment  (e) (Gain)/Loss on termination  (f) (Gain)/Loss on salary increases less than expected  (g) (Gain)/Loss on mortality  (h) (Gain)/Loss on retirement  (i) (Gain)/Loss on assumption changes  (j) (Gain)/Loss on expenses  (k) (Gain)/Loss on all other factors  (l) Unfunded AAL at current valuation date	67,274 5,382 (6,663) (77,015) (2,100) (5,000) (1,400) (2,800) 42,000 - (16) 19,661	19,661 1,376 1,146 (32,365) (8,100) (7,000) (4,000) (4,700) 19,100 - (639) (15,520)	(15,520) (1,048) 1,327 (16,092) (11,000) 2,000 (6,800) (7,400) 21,000 - (104) (33,636)	(33,636) (2,186) 1,369 (67,904) (8,000) (4,000) 1,000 (5,000) (37,000) - (214) (155,572)	(155,572) (10,501) 1,406 58,856 (13,000) (7,000) 1,500 (7,000) (43,000) - (161) (174,473)
6. Actuarial Basis (a) Interest (b) Salary scale (c) Consumer Price Index (d) Mortality (e) Turnover (f) Retirement age (g) Proportion married and age difference (h) Expenses (i) Asset Valuation Method (j) Actuarial Cost Method			Age 62 se 3 years olde	r than female s r company ets	7.00% 3.50% 3.00% pouse

<sup>\*</sup> numbers may not add due to rounding

Expense Valuation - January 1 (numbers in \$000's) *	2004	2005	2006	2007	2008
Reconciliation of funded status at valuation date:					
7. Noopholiadion of faridod status at valuation date.					
(a) Accrued Benefit Obligation	(789,971)	(861,311)	(979,111)	(1,023,263)	(1,047,175)
(b) Fair Value of Assets	674,049	771,730	859,388	1,003,940	1,027,990
(c) Funded Status: (a) + (b)	(115,922)	(89,581)	(119,724)	(19,323)	(19,184)
(d) Unamortized net actuarial(gain)/loss	32,604	1,950	28,400	(70,662)	(71,446)
(e) Accrued benefit asset/(liability)	(83,318)	(87,631)	(91,324)	(89,984)	(90,631)
2. Pension Expense:					
(a) Service Cost (beg. of year)	44,434	47,699	50,021	52,056	50,705
(b) Interest Cost	51,678	53,956	56,039	61,198	65,063
(c) Expected return on assets	(54,799)	(58,624)	(65,265)	(70,963)	(72,434)
(d) Amortization of past service cost	-	-	-	-	-
(e) Amortization of net actuarial (gain)/loss **	-	-	-	-	~
(f) Pension Expense for year	41,313	43,031	40,795	42,291	43,334
3. Actuarial Basis and Supplemental Data					
(a) Discount rate	6.25%	6.00%	5.50%	5.75%	6.00%
(b) Return on assets	8.00%	7.50%	7.50%	7.00%	7.00%
(c) Salary scale	4.00%	3.75%	3.50%	3.75%	4.00%
(d) Consumer Price Index	3.50%	3.00%	3.00%	3.00%	3.00%
(e) Mortality			GAM83		
(f) Turnover		Based on NOC			
(g) Proportion married and age difference	80% marri	ed; male spous	•	er than female s	pouses
(h) Retirement age			Age 62		
(i) Expenses			penses paid b		
(j) Asset Valuation Method			et value of ass		
(k) Actuarial Cost Method			ected unit cred		40.504
(I) Employer contributions	37,000	39,338	42,134	41,645	40,564
(m) Benefit payments	(15,110)	(19,480)	(20,500)	(22,000)	(27,000)

<sup>\*</sup> numbers may not add due to rounding

\*\* gains/losses exceeding 10% of the greater of the Accrued Benefit Obligation and the Fair Value of Assets are amortized over the average future working llifetime of active participants

	Active	Pensioners/ Beneficiaries	Total
1. Participants as of January 1, 2003	4,243	590	4,833
- New Entrants/Rehires	375	-	375
- Terminated Nonvested	(120)	_	(120)
- Terminated Vested (Lump Sum Cashout)	(175)	-	(175)
- Retirement	(28)	28	-
- Death w/ Beneficiary	(2)	2	-
- Death w/o Beneficiary	· -	(8)	(8)
- Net change	50	22	72
2. Participants as of January 1, 2004	4,293	612	4,905
- New Entrants/Rehires	400	-	400
- Terminated Nonvested	(150)	-	(150)
- Terminated Vested (Lump Sum Cashout)	(200)	-	(200)
- Retirement	(35)	35	-
- Death w/ Beneficiary	(3)	3	_
- Death w/o Beneficiary		(10)	(10)
- Net change	12	28	40
3. Participants as of January 1, 2005	4,305	640	4,945
- New Entrants/Rehires	250	_	250
- Terminated Nonvested	(115)	-	(115)
- Terminated Vested (Lump Sum Cashout)	(140)	-	(140)
- Retirement	(30)	30	-
- Death w/ Beneficiary	(2)	2	_
- Death w/o Beneficiary	-	(7)	(7)
- Net change	(37)	25	(12)
4. Participants as of January 1, 2006	4,268	665	4,933
- New Entrants/Rehires	300	_	300
- Terminated Nonvested	(130)	-	(130)
- Terminated Vested (Lump Sum Cashout)	(115)	-	(115)
- Retirement	(35)	35	-
- Death w/ Beneficiary	(1)	1	-
- Death w/o Beneficiary	=	(4)	(4)
- Net change	19	32	51
5. Participants as of January 1, 2007	4,287	697	4,984
- New Entrants/Rehires	275		275
- Terminated Nonvested	(150)	-	(150)
- Terminated Vested (Lump Sum Cashout)	(120)	-	(120)
- Retirement	(40)	40	-
- Death w/ Beneficiary	(2)	2	_
- Death w/o Beneficiary	-	(3)	(3)
- Net change	(37)	39	2
6. Participants as of January 1, 2008	4,250	736	4,986

National Oil Full-Time Salaried Pension Plan Age/Svc/Earnings as of January 1, 2008

Age (Years)

		v 2	<b>Se</b> 5-10	Service (Years) 10-15	15-20	>20	Totals
< 25	# Participants Average Salary	160 41,000	150 51,000	1 1	1 1	1 1	310 45,800
25-35	# Participants Average Salary	210 51,000	162 65,000	101	56 72,000	1 1	529 60,800
35-45	# Participants Average Salary	195 65,000	200 73,000	182 77,000	200 84,000	198 86,000	975 77,000
45-55	# Participants Average Salary	190 69,000	160 72,000	185 74,000	300 83,000	743 85,000	1,578 80,100
55-65	# Participants Average Salary	164 65,000	75 71,000	87 73,000	75 81,000	430 85,000	831 78,200
> 65	# Participants Average Salary	4 51,000	5 58,000	6 20,000	5 63,000	4 59,000	27 55,400
Totals	# Participants Average Salary	923 65,000	752 73,000	564 81,000	636 91,000	1,375 94,000	4,250 74,000
	Avg Age Avg Svc Avg Salary	47.5 17.8 74,000					

## National Oil Full-Time Salaried Supplemental Retirement Plan (SRP)

Eligibility

Immediate

Normal Retirement Age

65

Early Retirement Age

55 with 5 years of service

Accrued Benefit

Accrued Benefit calculated under the provisions of the Salaried Pension Plan without regard to tax system maximums <u>less</u> actual Accrued Benefit under the

Salaried Pension Plan

Normal Retirement Benefit

Accrued Benefit

Early Retirement Benefit

Accrued Benefit reduced by 0.25% per month that

early retirement precedes age 62

Commencement Date and Form

of Benefit

Must be same as under Salaried Pension Plan

Indexing

None

Termination Benefit

None

Pre-Retirement Death Benefit

None

Disability Benefit

None

Historical Valuation Results - January 1	2004	2005	2006	2007	2008
Participant Summary					
1. Active Participants					
(a) count	45	47	49	52	55
(b) average age	52.4	52.9	53.1	53.6	53.8
(c) average service	17.5	18.1	18.2	18.5	18.6
(d) average future working lifetime	7.0	6.5	6.3	6.1	6.0
(e) average earnings (prior year)	305,000	310,000	315,000	325,000	340,000
2. Deferred Vested Participants	i				
(a) count	-	-	-	•	-
3. Pensioners (incl beneficiaries)					
(a) count	13	14	15	17	19
(b) average age	68.0	67.6	67.2	66.6	66.1
(c) average annual benefit	12,500	12,900	13,100	14,000	14,500

## Expense Valuation Results (numbers in \$000's) \*

Reconciliation of funded status at valuation date:		···········			
(a) Accrued Benefit Obligation (b) Fair Value of Assets	(24,684)	(28,722)	(34,489)	(35,991)	(37,098)
(c) Funded Status: (a) + (b)	(24,684)	(28,722)	(34,489)	(35,991)	(37,098)
(d) Unamortized past service costs	- ·	-	-	-	-
(e) Unamortized net actuarial (gain)/loss	3,320	4,930	7,826	5,809	3,547
(f) Accrued benefit asset/(liability)	(21,364)	(23,792)	(26,663)	(30,181)	(33,551)
2. Pension Expense					
(a) Service cost (beg. of year)	877	959	1,070	1,118	1,162
(b) Interest cost	1,592	1,775	1,950	2,127	2,287
(c) Expected ROA	~	-	-	-	-
(d) Amort of prior svc cost	-	-	-	-	-
(e) Amort of unrec (gain)/loss **	122	317	695	362	- 450
(f) Pension Expense for year	2,591	3,051	3,715	3,607	3,450
3. Benefit Payments	163	181	197	238	276
4. Actuarial Basis					
(a) Discount rate	6.25%	6.00%	5.50%	5.75%	6.00%
(b) Return on assets	N/A	N/A	N/A	N/A	N/A
(c) Salary scale	4.00%	3.75%	3.50%	3.50%	3.50%
(d) CPI	3.50%	3.00%	3.00%	3.00%	3.00%
(e) All other assumptions	5	Same as for Full-	time Salaried Po	ension Plan	

<sup>\*</sup> numbers may not add due to rounding

\*\* gains/losses exceeding 10% of the greater of the Accrued Benefit Obligation and the Fair Value of Assets are amortized over the average future working llifetime of active participants

## National Oil Full-Time Hourly Union Pension Plan

Eligibility Immediate

Vesting 100% after 5 years of service

Normal Retirement Age 65

Early Retirement Age 55 with 10 years of service

Normal Retirement Benefit \$75 per month times years of service for terminations/

retirements during 2003, 2004, and 2005

\$80 per month times years of service for terminations/

retirements during 2006 and beyond

Accrued Benefit Benefit calculated as under the normal retirement benefit

formula based on service and multiplier as of date of

calculation.

Early Retirement Benefit Unreduced benefit at 62 with 30 years of service,

otherwise reduced by 0.25% per month that early retirement precedes Normal Retirement Age.

Form of Benefit If married, 50% joint & survivor benefit without reduction

If not married, single life annuity.

Optional Forms of Benefit None

Post-Retirement Indexing Lesser of 1% or CPI each year after pension commencement

Termination Benefit Lump sum equal to actuarial present value of accrued

benefit assuming no indexing

benefit assuming no indexing, payable to named beneficiary

Disability Benefit None

## National Oil Full-Time Hourly Union Pension Plan Historical Actuarial Valuation Results

	2004	2005	2006	2007	2008
Participant Summary - January 1					
Active Participants		· · · · · · · · · · · · · · · · · · ·			
(a) count	6,376	6,295	6,253	6,300	6,363
(b) average age	45.5	46.4	47.0	47.2	47.8
(c) average service	16.7	17.3	17.8	18.0	18.7
(d) average future working lifetime	11.5	10.7	10.6	10.8	10.2
(e) average plan earnings (prior year)	38,032	39,500	39,800	39,600	41,000
Deferred Vested Participants					
(a) count	-	-	-	-	-
Pensioners (incl beneficiaries)					
(a) count	1,016	1,034	1,060	1,083	1,088
(b) average age	71.5	71.2	70.8	70.2	70.4
(c) average annual benefit	9,900	10,000	10,800	11,200	11,300

## Plan Assets (numbers in \$000's) \*

Change in Plan Assets during Prior Year:					
Market Value of Assets at January 1 of prior year	306,653	380,717	444,899	504,972	557,208
Employer Contributions during prior year	24,000	33,000	34,400	37,000	32,000
Benefit Payments during prior year	(11,258)	(11,340)	(12,000)	(15,000)	(16,000)
Expenses during prior year	-	-	-	-	-
Investment return during prior year	61,321	42,522	37,674	30,236	24,756
Market Value of Assets at January 1 of current year	380,717	444,899	504,972	557,208	597,964
Rate of return during prior year	20%	11%	8%	6%	4%
Average Portfolio Mix During Prior Year:					
(a) Domestic Large Cap Equities	25%	29%	30%	10%	8%
(b) Domestic Small Cap Equities	25%	20%	21%	0%	0%
(c) Domestic Fixed Income	35%	38%	36%	88%	90%
(d) International Equities	10%	8%	9%	0%	0%
(e) Real Estate	2%	2%	2%	0%	0%
(f) Cash	<u>3%</u>	<u>3%</u>	<u>2%</u>	<u>2%</u>	<u>2%</u>
(g) Total	100%	100%	100%	100%	100%
Asset Class Returns during Prior Year:					
(a) Domestic Large Cap Equities	25%	15%	13%	23%	-2%
(b) Domestic Small Cap Equities	30%	14%	7%	18%	-4%
(c) Domestic Fixed Income	5%	7%	3%	4%	5%
(d) International Equities	40%	12%	17%	10%	5%
(e) Real Estate	3%	3%	12%	8%	10%
(f) Cash	1%	1%	2%	2%	2%

<sup>\*</sup> numbers may not add due to rounding

Funding Valuation - January 1 (numbers in \$000's) *		2004		2005		2006		2007		2008
1. Actuarial Accrued Liability:									-	
Active Multiplier	\$	75	\$	75	\$	80	\$	80	\$	80
(a) Active participants	•	329,507		380,324		455,351		523,917		540,906
(b) Deferred vested participants		-		-		-		-		-
(c) Pensioners		100,584		105,985		119,059		133,426		132,780
(d) Total		430,091		486,309		574,410		657,342		673,686
2. Actuarial Value of Assets		380,717		444,899		504,972		557,208		597,964
3. Unfunded Actuarial Accrued Liability: (1d)-(2)		49,374		41,411		69,438		100,134		75,721
4. Normal Cost (beg. Of year)		19,731		21,984		25,582		29,106		28,925
5. Change in Unfunded AAL during prior year:										
(a) Unfunded AAL at prior valuation date		35,549		49,374		41,411		69,438		100,134
(b) Adjustment for Interest		2,844		3,456		2,795		4,513		6,008
(c) Normal Cost w/interest less contributions		(8,260)		(13,043)		(12,093)		(10,958)		(2,107)
(d) (Gain)/Loss on investment		(36,280)		(15,114)		(6,887)		3,302		9,156
(e) (Gain)/Loss on termination		(16,000)		(6,000)		(5,000)		(3,000)		(11,000)
(f) (Gain)/Loss on salary increases less than expected		` <u>-</u>		-		-		-		-
(g) (Gain)/Loss on mortality		(1,000)		(1,200)		(1,900)		500		750
(h) (Gain)/Loss on retirement		(1,000)		(750)		(550)		(300)		(6,000)
(i) (Gain)/Loss on assumption changes		73,000		24,200		23,400		37,500		(21,000)
(j) (Gain)/Loss on expenses		· <u>-</u>		· -		-		-		-
(k) (Gain)/Loss on all other factors		521		487		(197)		(861)		(220)
(I) Change in active benefit multiplier		-		_		28,459		-		-
(m) Unfunded AAL at current valuation date		49,374		41,411		69,438		100,134		75,721
6. Actuarial Basis										
(a) Interest		7.00%		6.75%		6.50%		6.00%		6.25%
(b) Salary scale		N/A		N/A		N/A		N/A		N/A
(c) Consumer Price Index		3.50%		3.00%		3.00%		3.00%		3.00%
(d) Mortality						GAM83				
(e) Turnover				Based on N	OC e	xperience fo	r 198	36-1988		
(f) Retirement age				with approp						
(g) Proportion married and age difference		80% m	arrie	ed, male spo	uses	3 years old	er tha	an female sp	ouse	s
(h) Expenses					exp	enses paid b	y cor			l
(i) Post-retirement indexing		1.00%		1.00%		1.00%		1.00%		1.00%
(j) Asset Valuation Method				Ma	ırket	value of ass	ets			l
(k) Actuarial Cost Method					L	Init credit				

<sup>\*</sup> numbers may not add due to rounding

Expense Valuation - January 1 (numbers in \$000's) *		2004		2005		2006		2007	2008
Reconciliation of funded status at valuation date:	i								
(active multiplier)	\$	75	\$		\$	80	\$	80 \$	80
(a) Accrued Benefit Obligation		(487,061)		(551,307)		(677,386)		(686,874)	(704,050)
(b) Fair Value of Assets		380,717		444,899		504,972		557,208	597,964
(c) Funded Status: (a) + (b)		(106,344)		(106,408)		(172,414)		(129,666)	(106,086)
(d) Unamortized past service costs		31,077		27,240		59,202		51,988	44,775
(e) Unamortized net actuarial (gain)/loss		49,829		59,924		98,779		59,600	30,683
(f) Accrued benefit asset/(liability)		(25,438)		(19,244)		(14,433)		(18,077)	(30,628)
2. Pension Expense:									
(a) Service Cost (beg. of year)		22,691		25,282		30,698		30,464	30,274
(b) Interest Cost		31,508		34,255		38,615		40,816	43,579
(c) Expected return on assets		(31,327)		(34,232)		(38,810)		(33,942)	(36,448)
(d) Amortization of prior service cost		3,837		3,837		7,214		7,214	7,214
(e) Amortization of net actuarial (gain)/loss **		98		448		2,928		-	-
(f) Pension Expense		26,806		29,589		40,644		44,551	44,620
3. Actuarial Basis and Supplemental Data									
(a) Discount rate		6.25%		6.00%		5.50%		5.75%	6.00%
(b) Return on assets		8.00%		7.50%		7.50%		6.00%	6.00%
(c) Salary scale		N/A		N/A		N/A		N/A	N/A
(d) Consumer Price Index		3.50%		3.00%		3.00%		3.00%	3.00%
(e) Mortality						GAM83			
(f) Turnover						experience fo			
(g) Retirement age								reduction, if any	
(h) Proportion married and age difference		ا %80	narr			•		an female spouses	
(i) Expenses					l exp	enses paid b	у со		
(j) Post-retirement indexing		1.00%		1.00%		1.00%		1.00%	1.00%
(k) Asset Valuation Method						value of ass			
(I) Actuarial Cost Method					roje	cted unit cred	lit		
(m) Employer contributions		33,000		34,400		37,000		32,000	35,000
(n) Benefit payments		(11,258)		(11,340)		(12,000)		(15,000)	(16,000)

<sup>\*</sup> numbers may not add due to rounding

\*\* gains/losses exceeding 10% of the greater of the Accrued Benefit Obligation and the Fair Value of Assets are amortized over the average future working llifetime of active participants

	Active	Pensioners/ Beneficiaries	Total
1. Participants as of January 1, 2003	6,437	985	7,422
<ul> <li>New Entrants/Rehires</li> <li>Terminated Nonvested</li> <li>Terminated Vested (Lump Sum Cashout)</li> <li>Retirement</li> <li>Death w/ Beneficiary</li> <li>Death w/o Beneficiary</li> <li>Net change</li> </ul>	200 (100) (120) (40) (1) - (61)	- - - 40 1 (10) 31	200 (100) (120) - - (10) (30)
2. Participants as of January 1, 2004	6,376	1,016	7,392
<ul> <li>New Entrants/Rehires</li> <li>Terminated Nonvested</li> <li>Terminated Vested (Lump Sum Cashout)</li> <li>Retirement</li> <li>Death w/ Beneficiary</li> <li>Death w/o Beneficiary</li> <li>Net change</li> </ul>	120 (75) (100) (25) (1) - (81)	- - 25 1 (8)	120 (75) (100) - - (8) (63)
3. Participants as of January 1, 2005	6,295	1,034	7,329
<ul> <li>New Entrants/Rehires</li> <li>Terminated Nonvested</li> <li>Terminated Vested (Lump Sum Cashout)</li> <li>Retirement</li> <li>Death w/ Beneficiary</li> <li>Death w/o Beneficiary</li> <li>Net change</li> </ul>	150 (80) (75) (35) (2) - (42)	- - 35 2 (11) 26	150 (80) (75) - - (11) (16)
4. Participants as of January 1, 2006	6,253	1,060	7,313
<ul> <li>New Entrants/Rehires</li> <li>Terminated Nonvested</li> <li>Terminated Vested (Lump Sum Cashout)</li> <li>Retirement</li> <li>Death w/ Beneficiary</li> <li>Death w/o Beneficiary</li> <li>Net change</li> </ul>	148 (30) (40) (30) (1) -	- - 30 1 (8) 23	148 (30) (40) - - (8) 70
5. Participants as of January 1, 2007	6,300	1,083	7,383
<ul> <li>New Entrants/Rehires</li> <li>Terminated Nonvested</li> <li>Terminated Vested (Lump Sum Cashout)</li> <li>Retirement</li> <li>Death w/ Beneficiary</li> <li>Death w/o Beneficiary</li> <li>Net change</li> </ul>	130 (25) (30) (10) (2) -	- - 10 1 (6) 5	130 (25) (30) - (1) (6) 68
6. Participants as of January 1, 2008	6,363	1,088	7,451

National Oil Full-Time Hourly Union Pension Plan Age/Svc/Earnings as of January 1, 2008

Age (Years)

Totals	310 28,900	532 32,700	2,088	2,111	1,270 43,800	52 24,100	6,363 41,000	
>20	1 1	1 1	441 49,000	886 48,000	802 49,000	7 26,000	2,136 48,500	
15-20	1 1	62 40,000	659 46,000	660 45,000	187	9 25,000	1,577 44,600	
Service (Years) 10-15	1 1	90 40,000	333 41,000	280 40,000	95 38,000	13 27,000	811 40,000	
<b>Ser</b> 5-10	100 33,000	130 33,000	365 33,000	165 33,000	76 30,000	11 22,000	847 32,600	
\ 5	210 27,000	250 28,000	290 28,000	120 26,000	110 25,000	12 21,000	992 27,100	47.8 18.7 41,000
	# Participants Average Salary	Avg Age Avg Svc Avg Salary						
	< 25	25-35	35-45	45-55	55-65	> 65	Totals	

#### National Oil Part-Time DC Pension Plan

Eligibility Immediate

Vesting Immediate

Employee Contributions Employee may defer between 1% to 20% of pay

Employer Contributions 3% of pay

Plan Fund Investment Options The employer invests in funds elected by employee

Account Balance Contributions are accumulated in member's individual

account earning a rate of return based on the

investments elected by the employee

Loans/Withdrawals Not permitted.

Retirement

Benefit on Termination or Account balance is payable to employee upon

termination or retirement. Employee has the option to leave the balance in the fund or withdraw entire balance

immediately upon termination or retirement.

Benefit on Death Account balance is payable to named beneficiary

	2004	2005	2006	2007	2008
Participant Summary					
(a) number participating during prior year	6,200	6,300	6,250	6,500	6,600
(b) average age (c) average pay	30.0 23,000	30.5 24,000	30.9 26,000	28.9 29,000	28.5 31,000

Change in Plan Assets during Prior Year:					
Market Value of Assets at January 1 of prior year	40,503	42,861	50,608	57,560	63,069
Employee Contributions during prior year	7,130	7,560	8,125	9,425	10,230
Company Contributions during prior year	4,278	4,536	4,875	5,655	6,138
Benefit Payments during prior year	(13,020)	(13,230)	(13,125)	(13,650)	(13,860)
Expenses during prior year	-	-	-	-	-
Investment return during prior year	3,970	8,882	7,076	4,079	643
Market Value of Assets at January 1 of current year	42,861	50,608	57,560	63,069	66,220
Rate of return during prior year	10%	21%	14%	7%	1%

<sup>\*</sup> numbers may not add due to rounding

#### National Oil Full-Time Salaried and Union Retiree Health Benefit Program

Eligibility

Immediate

Earliest Retirement Age

55 and 10 years of service

Retirement benefit

Retirees and their spouses may elect to participate in a self insured health plan,

with 100% the of cost of the plan paid by the employer.

Death benefit

Coverage continues for the life of the spouse after death of

an eligible employee

**Benefits Covered** 

\$0 deductible; \$0 copay No lifetime maximum

Office visits Hospital visits

Surgery

Prescription drugs

2004 2005 2006 2007 2008

## Expense Valuation Results - January 1 (numbers in \$000's) \*

4. Decemblishing of founded status of voluction data.								
1. Reconciliation of funded status at valuation date:								
(a) Accrued Benefit Obligation								
(i) actives	(588,515)	(646,104)	(734,147)	(775,708)	(816,512)			
(ii) retirees	(372,071)	(438,277)	(511,869)	(539,740)	(565,677)			
(ii) retirees	(960,586)	(1,084,381)		(1,315,448)	(1,382,189)			
(iii) total (b) Fair Value of Assets	(900,500)	(1,004,501)	(1,240,010)	0	(1,002,100)			
	(960,586)	(1,084,381)	-	(1,315,448)	(1,382,189)			
(c) Surplus: (a) + (b)	(900,500)	(1,004,301)	(1,240,010)	(1,010,440)	(1,002,100)			
(d) Unrecognized prior service costs	95,630	140,417	212,937	182,584	147,003			
(e) Unrecognized (gain)/loss		(943,964)	•	(1,132,865)	(1,235,186)			
(f) Accrued benefit asset/(liability)	(864,956)	(943,904)	(1,033,076)	(1,132,000)	(1,233,100)			
2. Expense								
(a) Service cost (beg. of year)	36,782	40,381	45,884	48,482	51,032			
(b) Interest cost	61,726	66,883	70,449	77,650	85,153			
	01,720	00,000	0	0	0			
(c) Expected ROA	0	0	0	0	0			
(d) Amort of prior svc cost	0	1,950	5,453	3,190	552			
(e) Amort of unrec (gain)/loss **	98,508	109,214	121,787	129,321	136,738			
(f) Expense for year	90,500	109,214	121,707	120,021	100,700			
3. Benefit Payments	19,500	20,100	22,000	27,000	28,000			
4. Average Future Working Lifetime to Retirement	16.90	16.40	16.20	16.00	15.90			
5. Average Future Working Lifetime to FEA	9.90	9.40	9.20	9.00	8.90			
6. Actuarial Basis								
(a) Discount rate	6.25%	6.00%	5.50%	5.75%	6.00%			
(b) Return on assets	N/A	N/A	N/A	N/A	N/A			
(c) Medical trend	1 4// (							
Initial rate	6.50%	6.00%	5.50%	6.00%	6.00%			
Annual decrease	0.50%	0.50%	0.50%	0.50%	0.50%			
Ultimate rate	4.50%	4.50%	4.50%	4.50%	4.50%			
Year ultimate trend rate reached	2008	2008	2008	2010	2011			
	3.50%	3.00%	3.00%	3.00%	3.00%			
(d) CPI	8,300	8,450	8,800	9,500	9,900			
(e) Per capita claims cost	(e) i ci capita ciamo doct							
(f) Retirement assumption								
(g) All other demographic assumptions Same as those used for pension plans								

<sup>\*</sup> numbers may not add due to rounding

<sup>\*\*</sup> gains/losses exceeding 10% of the Accrued Benefit Obligation are amortized over the average future working llifetime of active participants