

Artificial Intelligence in Insurance and Actuarial Science

Three intuitive points

1. Does insurance fall in love with AI?
2. Why is it New-Gen AI ?
3. Can AI really empower?
4. What's the future after empowering?

Zhang Ning

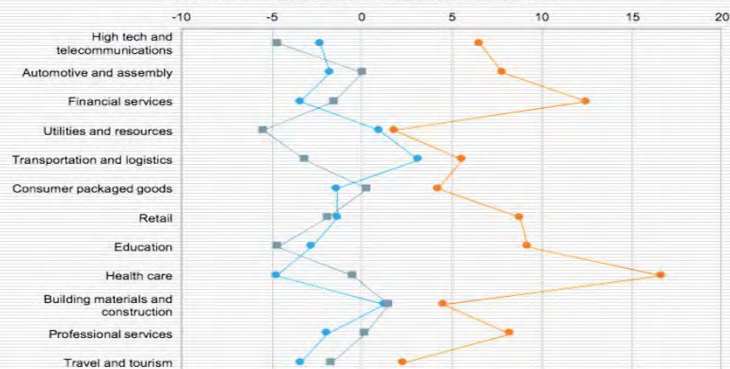
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From McKinsey: AI adopter with proactive strategy have significantly highly profit margin

AI adopters with a proactive strategy have significantly higher profit margins

● AI adopters with proactive strategy¹ ● Partial AI adopters or experimenters ■ Non-adopters

Self-reported current profit margin²
 Difference from industry average (unweighted) (percentage points)



SOURCE: McKinsey Global Institute AI adoption and use survey; McKinsey Global Institute analysis

Compressing.....

A large amount of data from many companies

年份	2016-2018人身保险综合费率	2016-2018人身保险综合费率	2016-2018人身保险综合费率	2016-2018人身保险综合费率	2016-2018人身保险综合费率
年份	费率 (C11)	费率 (C12)	费率 (C13)	费率 (C14)	费率 (C15)
0	0.000000	0.000000	0.000000	0.000000	0.000000
1	0.000615	0.000456	0.000465	0.000324	0.000388
2	0.000445	0.000337	0.000353	0.000296	0.000290
3	0.000359	0.000266	0.000278	0.000180	0.000196
4	0.000280	0.000209	0.000229	0.000149	0.000158
5	0.000251	0.000170	0.000190	0.000116	0.000141
6	0.000237	0.000149	0.000162	0.000119	0.000132
7	0.000233	0.000137	0.000172	0.000110	0.000129

Pricing New insurance product

Many many Chinese Poems

Chinese Poem Knowledge Rhythms, Words, Scenes and so on.

中原何处问沧桑
央殿高楼倚夕阳
财气自随天地阔
经营犹带日星光



Photo Software



Can we get the target from original information directly without the intermediate products or tools?

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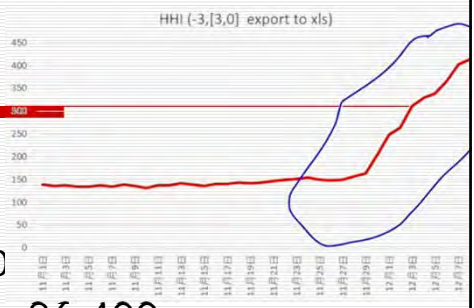
Big data

Every second:

- ❑ Users: 300,000
- ❑ Dimensions: 10,700
- ❑ Seconds (one day) : 86,400

For runner to find the optimal plan :

- ❑ Dimensions: 79 /kilometer/seconds
- ❑ Steps: 50~190 in 10 kilometers
- ❑ Paths: 3^50



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Outline

- Does insurance fall in love with AI?
- Why is it *New-Gen* AI ?
- Can AI really *empower*? Cases&Examples
- What's *the future* after empowering?

AI's attitudes about Insur

So much data

Good IT infrastructure

Every one in Fin&Insur knows
Much Mathematics

We can help them promote the efficiency

We need money
They have capital.....

Insur's attitude about AI

- ❑ Superman
- ❑ Just another model like GLM
- ❑ Useless
- ❑ Hype for Venture Capital
- ❑ Loss of jobs

.....



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Just dating.....Not falling in love

AI is taking more and more
Non-core job (Fintech
companies)



There are **barriers** between **Core techniques in insurance & finance** and **AI**



Ant Financial
Machine Loss Assessment
“定损宝”
Based on Deep Learning

Future

Will need different techniques
Will more efficient
Will be **bi-polar** mode in the future.....

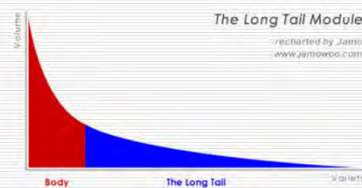
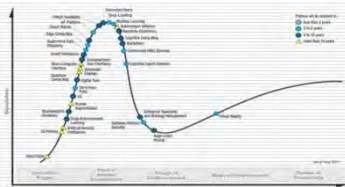
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1 Economic Direction and Trend

- Quantifying direction
- data-producing and data-driving
- Information digitized
- Trend of Long Tail



Exponential growth of data volume

2. Data's Direction

- Volume
- Variety
- Velocity
- Veracity
- Value

Google

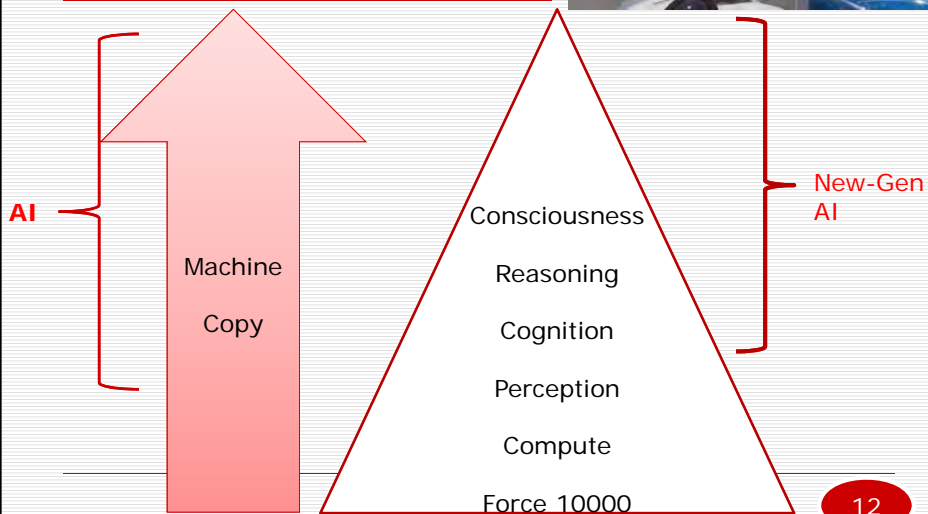
Googol

- Now, Process 200,000PB data, Google, One day
- Now, Upload 20TB photos, Taobao, One day
- Now, capture 1,000TB, Facebook, one day
- Create 4TB data, driver-less care, 2020

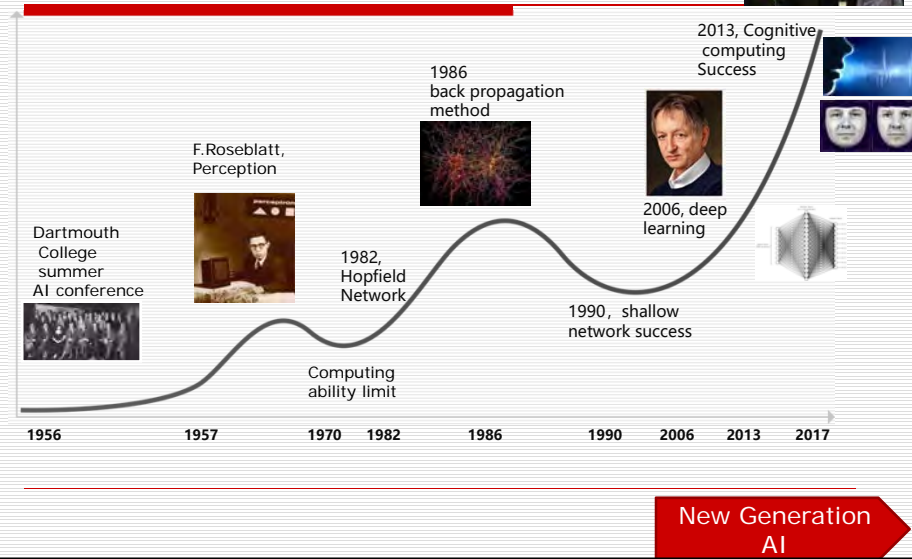
T, P, E, Z, Y, D, N

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3. AI's Direction

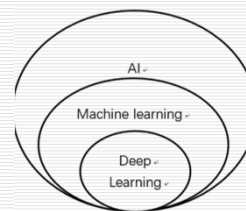
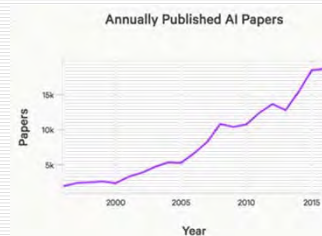


Ex1: Wavy development

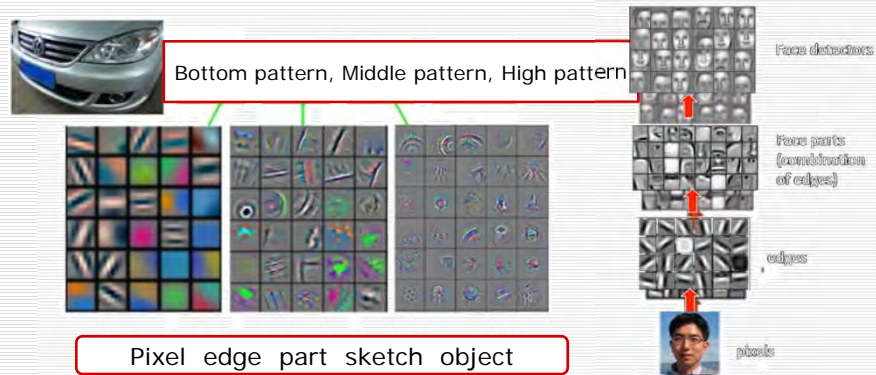


Ex2: AI Techniques /AI papers

- Machine learning
- Mapping Knowledge Domains
- NLP, NLU
- H-M interface, Brain-Machine connection
- New-Gen computer vision
- Biometrics
fingerprint, voice print, gait, Iris, face, bacteria flora....
- VR

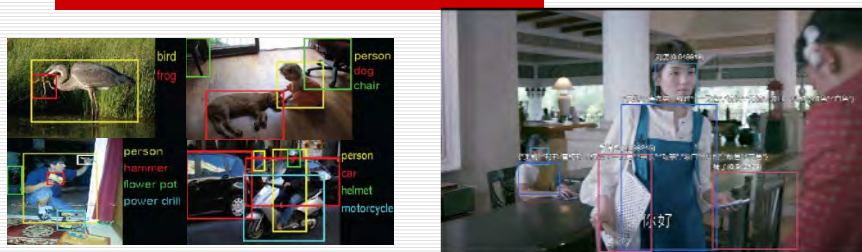


Ex3: Deep learning



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EX4: Image recognizing "read" photos like human



Surpass human	DeepID begin	6 digit password	3-digit password
98.52% 97.45% 97.35%	DeepID399.55% DeepID299.15% 300,000	1/1,000,000 95% 60,000,000	1/100,000,000 97% 2,000,000,000
2014	2015	2016	2017

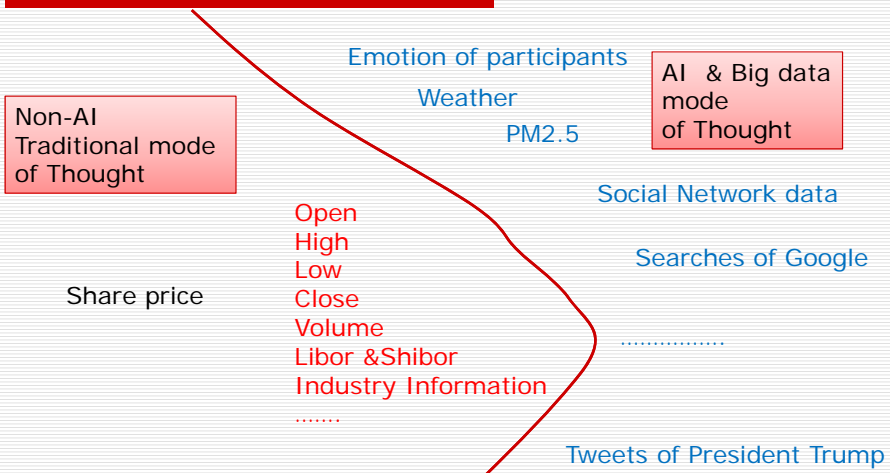
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4 Challenges for Insurance

- Data of Population
- Unstructured Data
- High-dimension Data
- Complex Correlation
- Many Unknown Characters
- Many hidden statuses
- High-order Information
- Large-scale Connection

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EX1: population



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EX2. Some facts 1 (insurance models)

- Linear Model and its derivative models will fail (especially in practice)
- we **know little** about its potential pattern
- “**Compressing process**” lose much useful information
- static models are **not robust** when facing the dynamic big data flow

Exponential growth of data volume

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Ex2: Some facts 2 (insurance companies)

- About structured data
- About relational Database (SQL)
- About Econometrics and Linear Model
- About Limited factors
- About data island & Knowledge island
- About Samples and Compressed directions
- About traditional computer capacity

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EX3. Some direct conflicts

- Internet Economics: **Personalized requirement**
Insurance products based on general group & law of large numbers
- Data mining from **Big data with high-dimension**
Actuarial models fitting for traditional datasets
- **Unknown** knowledge or pattern recognition
hypothesis and test
- **Merging** almost knowledge & general deep mind
Actuarial models & insurance knowledge
- **Two hands** : Computing capacity and capital
Capital only

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Outline

- **Does insurance fall in love with AI?**
- **Why is it New-Gen AI ?**
- **Can AI really empower? Our research and practices**
- **What's the future after empowering?**

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1: Anti-Fraud

Traditional techniques

Many Factors	老年人	0.598 (0.660)	-0.493 (1.004)	1.309 (2.665)
	职业分类	-0.137* (0.0751)	-0.0911 (0.124)	-0.263 (0.338)
	婚姻情况	-0.230 (0.191)	-0.277 (0.316)	-1.578 (1.252)
	收入对数	0.0117 (0.0855)	0.0217 (0.143)	-0.218 (0.469)
	医院类型	0.0297 (0.0505)	0.0143 (0.0800)	-0.0225 (0.17)

March 29, 2017 AXA, the large global insurance company, has used **machine learning** in a POC to optimize pricing by predicting "large-loss" traffic accidents with 78% accuracy.
[Google Cloud, Tensorflow](#)

Our Deep Learning Framework for detecting fraud 1

```

datachange.py | fintech.py* | yingshuo.py x
74 data=newdata.drop(['Class'],axis=1)
75 x=np.array(data)
76 label=
77 label= yingshuo_dl_model.h5 2018/3/27 10:22 H5 文件 1,139 KB
78 label= yingshuo_rf.pkl 2018/3/26 19:55 PKL 文件 428 KB
79 y=np.a yingshuo_xgb.model 2018/3/26 19:50 MODEL 文件 26 KB
30 # cons.
31 #get the basic dim and input dim
32 basicdim=data.shape[1]
33 model=Sequential()

536711/536711 [-----] - 12s - los:
Epoch 2/5
536711/536711 [-----] - 12s - los:
Epoch 3/5
536711/536711 [-----] - 11s - los:
Epoch 4/5
536711/536711 [-----] - 12s - los:
Epoch 5/5
536711/536711 [-----] - 11s - los:
                    
```

TEST PERFORMANCE

- Large Loss Accuracy 0.785
- Non-Large Loss Accuracy 0.705
- Previous Best by Random Forest
- Large Loss accuracy 0.396

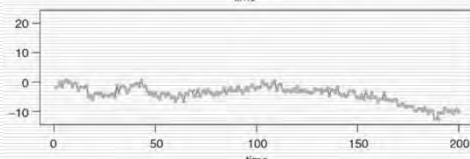
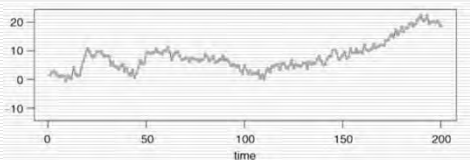
Our Deep Learning Framework for detecting fraud 2



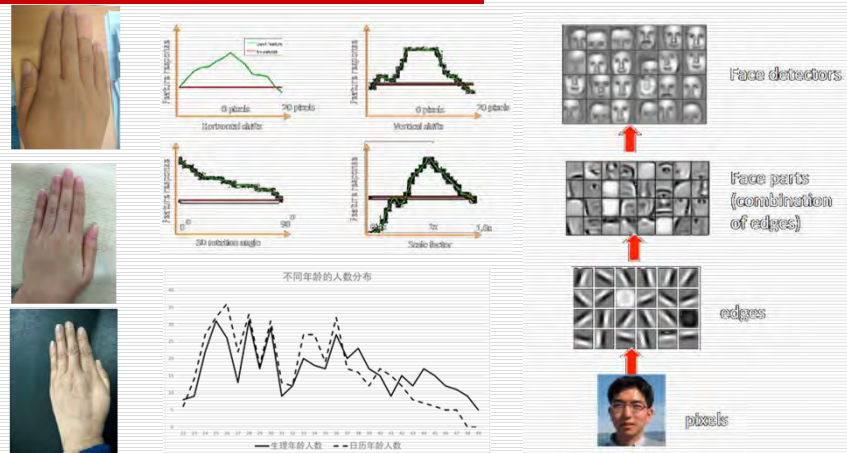
- ❑ Framework: Reinforcement Learning
- ❑ Brain: Deep Learning / Machine learning
- ❑ Perception 1: Nature Language Processing & Understanding
- ❑ Perception 2: Photo / Video Recognizing (Understanding) (to find fraud information)
- ❑ Perception 3: Audio Print Recognizing (to find fraud information)
- ❑ Perception 4: Mapping Knowledge Domains (to find fraud gangs)
- ❑ Perception 5: Data Feed Back, Auto-ML techniques

Brain/DL/ML

EX: “hearing ability”



	neutral	surprised	neutral	happy	neutral	neutral	neutral
neutral	0.08	0.01	0.03	0.07	0.04	0.01	0.05
surprised	0.03	0.00	0.07	0.08	0.02	0.17	0.06
sad	0.12	0.01	0.10	0.09	0.26	0.00	0.29
happy	0.01	0.01	0.00	0.01	0.00	0.02	0.07
neutral	0.14	0.04	0.11	0.01	0.07	0.11	0.22
surprised	0.14	0.07	0.00	0.11	0.00	0.00	0.07
angry	0.00	0.00	0.00	0.01	0.01	0.01	0.21



Notes, evolving.....

- ❑ From 9-layer CNN to Res-Net with 32 layers
- ❑ Transferring Learning from CA target to BA target
- ❑ Curvature pattern capture
- ❑ Check and work with the sports data (72 dimension)
- ❑ Forecast the future trend of BA
- ❑ Worked with medical data now

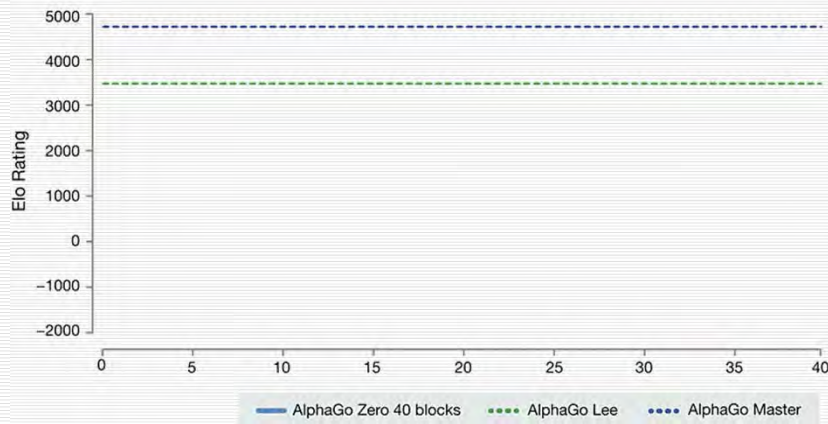
3: (Insurance) Investment Finance Go



	Human	Quan-Invest	Finance Brain
Average return	8.9%	7.6%	16.3%
Risk-controlling ability	85	100	51
Times of Extreme Risk	6/10	0	3
Maximal Loss	-13.7%	-7.2%	-18.1%
Good term scale	Short , medlam	Short	medium, long
Over-all evaluation	80	60	100

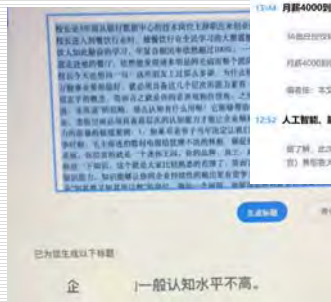
Based on reinforcement learning
Without any human Experience,
112 trading day's experience in market

EX: Following "Evolution" of alpha Zero



4: Finance AI-Platform: understand the professional reports

经营活动产生的现金流量净额 2017 年发生额为 7,533.06 万元，较上年同期减少 1,475.163.21 元，主要系公司大幅减少不能创造利润业务成本投入、精简人员产生的现金流量净额与净利润差异 2,475,163.21 元，主要系股权激励增加 681,349.77 元导致经营性应收项目减少和经营性



	本期	上年同期	增减比例
营业收入	10,347,201.17	18,692,370.15	-42.81%
	23.98%	21.22%	-
	-10,015,230.06	-17,200,347.66	41.8%
	-10,556,673.85	-18,821,674.80	43.91%
	-48.06%	-92.22%	-
	-50.31%	-100.91%	-
	-0.16	-1.12	-59.23%

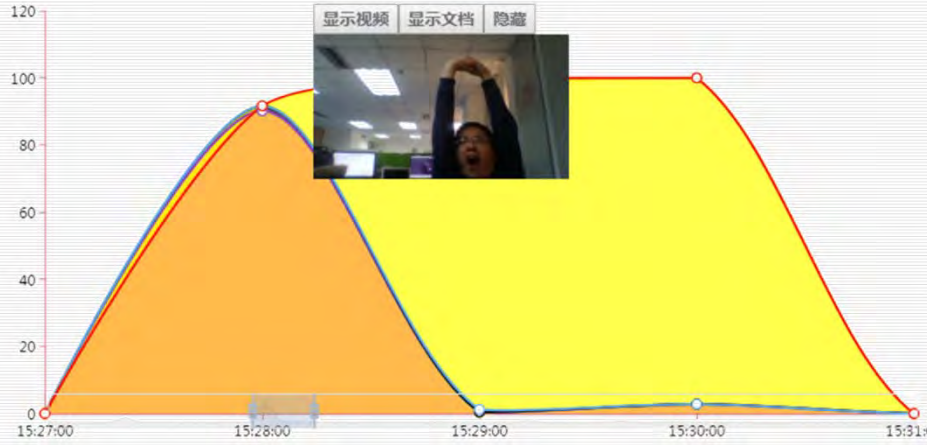
名称	值
资产	0.749201611774446
负债	0.705247707309943
净资产	0.638521218490601
流动资产	0.837465961992956
非流动资产	0.639542802651108
应收账款	0.6355394124804741
存货	0.631926909440376
应付账款	0.8005987055451491
其他	0.6004347601205496

团队案例

5: financial risk appetite

For mobile-GPU

EX: Risk appetite analyzing report



EX: Computing Power



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- Can AI really empower?
- What's the future after empowering?

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Just need to stride over 3 Barriers

1 paper, 5%

Black Box : The interpretability of the deep learning

Maybe : Information geometry,
Symbolic computation
Equation on graph
Geometric algebra

Financial Brain, 20%

AI ability under uncertain scene or RL
: Risk measurement and management

Auto Financial ML

General / Universal Financial Learning



AI Cell

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Thanks for your patience!
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