



Case Study

SPRING 2016

Funding & Regulation Exam-Canada **EXAM RETFRC**

Case Study - Course FR Retirement - Canada

National Oil Company - Background

National Oil Company (NOC) is a large well-established company that services oil wells all over Canada. Most of NOC's employees are reporting to work in the province of Ontario. NOC has been in existence for over 30 years and has more than 10,000 full-time salaried and union hourly employees and over 6,000 part-time employees. The full-time workforce is reasonably stable, but turnover in the last 5 years has been greater than desired, due to competitors recruiting NOC's employees.

Normally, an undergraduate degree is a minimum requirement to obtain entry to the salaried workforce and many employees have graduate degrees. About half of NOC's salaried employees are recruited directly from university with the other half coming from competitors.

The company's financial position varies with the price of oil. As oil prices rise, oil companies become increasingly active and in turn require the services of NOC. Conversely, activity slows as oil prices drop. Despite this, the company is usually in a taxable position.

NOC has managed to be successful by staying on the cutting edge of technology. NOC prides itself in being state of the art in processes and software relevant to its industry. This has helped it to stave off competition from both inside and outside of Canada. Although NOC is the largest player in the industry within Canada, there are larger players from outside of the country, with which NOC has to compete. From time to time, there are rumors of a takeover of NOC.

Canadian legislation and social programs will apply to NOC in this case study.

Summary of National Oil's Retirement Benefits

NOC maintains three retirement programs, all registered in Ontario:

- 1. a final-average pay defined benefit (DB) RPP for its full-time salaried employees;
- 2. a flat dollar DB RPP for its full-time hourly union staff; and
- 3. a defined contribution (DC) RPP for its part-time workforce.

Extracts of Retirement Benefits Provisions and Financial Information

National Oil Full-Time Salaried Pension Plan

Eligibility Immediate

Vesting Immediate, effective July 1, 2012

Normal Retirement Age 65

Early Retirement Age 55

Best Average Earnings Average annual earnings during 60 consecutive months in

which earnings were highest

Earnings Base pay, excluding overtime and bonuses

Normal Retirement Benefit 2% of best average earnings times years of service,

subject to legislative maximum

Accrued Benefit Benefit calculated as under the normal retirement benefit

formula using best average earnings and service as of

date of calculation

Early Retirement Benefit Accrued benefit reduced by 0.25% per month that early

retirement precedes age 62 for actives participants and

actuarial equivalent for terminated participants

Form of Benefit If with spouse, 60% joint & survivor benefit, without

reduction. If without spouse, single life annuity

Optional Forms of Benefit None

Indexing None

Termination Benefit (1) Lump sum value equal to actuarial present value of

accrued pension payable at age 65; or

(2) Deferred pension

Pre-Retirement Death Benefit Lump sum value equal to actuarial present value of

accrued pension payable at age 65 to named beneficiary

Disability Benefit Accrual of service while on long term disability and

immediate pension without a reduction upon permanent

and total disability

National Oil Full-Time Salaried Pension Plan Reconciliation of Plan Participants (2012 - 2015)

	Active	Pensioners/ Beneficiaries	Total
1. Participants as of January 1, 2012	4,046	821	4,867
- New Entrants/Rehires	200	-	200
- Terminated Nonvested	(80)	-	(80)
- Terminated Vested (Lump Sum Cashout)	(90)	-	(90)
- Retirement	(40)	40	-
- Death w/ Beneficiary	(4)	4	-
 Death w/o Beneficiary 	-	(14)	(14)
- Net change	(14)	30	16
2. Participants as of January 1, 2013	4,032	851	4,883
- New Entrants/Rehires	150	-	150
- Terminated (Lump Sum Cashout)	(100)	-	(100)
- Retirement	(50)	50	-
- Death w/ Beneficiary	(5)	5	-
- Death w/o Beneficiary	-	(14)	(14)
- Net change	(5)	41	36
3. Participants as of January 1, 2014	4,027	892	4,919
- New Entrants/Rehires	140	_	140
- Terminated (Lump Sum Cashout)	(90)	-	(90)
- Retirement	(60)	60	-
- Death w/ Beneficiary	(3)	3	-
- Death w/o Beneficiary	(2)	(22)	(24)
- Net change	(15)	41	26
4 Participants as of January 1, 2015	4,012	933	4,945

National Oil Full-Time Salaried Pension Plan Age/Svc/Earnings as of January 1, 2015

		Service (Years)						
			< 5	5-10	10-15	15-20	>20	Totals
Age	< 25	# Participants	180	70	-	-	-	250
(Years)		Average Salary	37,800	49,000	-	-	-	40,900
	25-35	# Participants	260	140	80	10	-	490
		Average Salary	48,900	60,600	69,000	71,500	-	56,000
	35-45	# Participants	190	190	200	190	90	860
		Average Salary	62,100	70,500	77,800	84,000	85,100	74,900
	45-55	# Participants	150	180	160	320	630	1,440
		Average Salary	67,300	68,900	78,300	82,000	83,000	78,900
	55-65	# Participants	150	100	100	120	460	930
		Average Salary	65,100	70,100	75,000	81,100	83,000	77,600
	> 65	# Participants	2	15	10	5	10	42
		Average Salary	59,000	64,000	69,000	71,000	79,000	69,400
	Totals	# Participants	932	695	550	645	1,190	4,012
		Average Salary	55,000	65,700	76,000	82,200	83,100	72,500

National Oil Full-Time Salaried Pension Plan

Historical Going Concern Actuarial Valuation Results

	2012	2013	2014	2015
Participant Summary - January 1				
Active Participants				1
(a) count	4,046	4,032	4,027	4,012
(b) average age	45.1	46.0	45.9	46.2
(c) average service	15.0	14.7	14.7	14.8
(d) average future working lifetime	11.0	11.0	12.0	12.0
(e) average plan earnings (prior year)	68,000	69,500	71,600	72,500
Deferred Vested Participants				
(a) count	-	-	-	-
Pensioners (incl beneficiaries)				
(a) count	821	851	892	933
(b) average age	67.0	67.7	68.0	68.6
(c) average annual benefit	22,500	22,800	23,100	25,500

Plan Assets (numbers in \$000's) *

Change in Plan Assets during Prior Year:				
Market Value of Assets at January 1 of prior year	748,481	832,957	968,997	1,188,326
Employer Contributions during prior year	99,000	100,000	120,000	60,000
Benefit Payments during prior year	(22,000)	(22,200)	(22,400)	(29,700)
Expenses during prior year	-	-	-	-
Investment return during prior year	7,476	58,240	121,729	91,946
Market Value of Assets at January 1 of current year	832,957	968,997	1,188,326	1,310,572
Rate of return during prior year	1.0%	6.7%	12.0%	7.6%
Average Portfolio Mix During Prior Year:				
(a) Domestic Large Cap Equities	30%	32%	32%	32%
(b) Domestic Small Cap Equities	10%	8%	8%	8%
(c) Domestic Fixed Income	40%	40%	40%	40%
(d) International Equities	15%	16%	16%	16%
(e) Real Estate	0%	0%	0%	0%
(f) Cash	<u>5%</u>	<u>4%</u>	<u>4%</u>	4%
(g) Total	100%	100%	100%	100%
Asset Class Returns during Prior Year:				
(a) Domestic Large Cap Equities	-9%	7%	13%	11%
(b) Domestic Small Cap Equities	-5%	7%	38%	-2%
(c) Domestic Fixed Income	14%	4%	-1%	9%
(d) International Equities	-10%	14%	32%	4%
(e) Real Estate	3%	8%	8%	10%
(f) Cash	1%	1%	1%	1%

^{*} numbers may not add due to rounding

2012 2013 2014 2015

Going Concern Valuation - January 1 (numbers in \$000's) *

2015 Interest Rate

					Sensitivity
1. Actuarial Accrued Liability:					
(a) Active participants	756,002	915,409	861,242	946,339	1,226,445
(b) Deferred vested participants	-	-	-	-	-
(c) Pensioners	229,059	252,236	261,334	320,281	353,066
(d) Total	985,061	1,167,645	1,122,576	1,266,620	1,579,510
2. Actuarial Value of Assets	832,957	968,997	1,188,326	1,310,572	1,310,572
3. Unfunded Actuarial Accrued Liability: (1d)-(2)	152,104	198,648	(65,750)	(43,951)	268,939
4. Normal Cost (beg. Of year)	50,400	62,273	58,588	63,942	82,868
5. Change in Unfunded AAL during prior year:					
(a) Unfunded AAL at prior valuation date	238,948	152,104	198,648	(65,750)	
(b) Adjustment for Interest	14,337	9,126	10,926	(3,781)	
(c) Normal Cost w/interest less contributions	(48,519)	(49,576)	(57,602)	232	
(d) (Gain)/Loss on investment	39,743	(5,929)	(65,750)	(22,746)	
(e) (Gain)/Loss on termination	(25,000)	5,000	3,000	(5,300)	
(f) (Gain)/Loss on salary increases less than expected	(30,000)	(14,000)	(7,000)	(19,200)	
(g) (Gain)/Loss on mortality	2,000	(3,000)	(2,000)	2,400	
(h) (Gain)/Loss on retirement	(5,000)	4,000	(4,000)	,	
(i) (Gain)/Loss on assumption changes	(0,000)	104,000	(141,100)	80,039	
(i) (Gain)/Loss on expenses	_	-	(111,100)	-	
(k) (Gain)/Loss on all other factors	(34,404)	(3,078)	(872)	(945)	
(i) Unfunded AAL at current valuation date	152,104	198,648	(65,750)	(43,951)	1
6. Actuarial Basis					
(a) Interest	6.00%	5.50%	5.75%	5.75%	4.75%
(b) Salary scale	4.00%	4.00%	3.50%		3.50%
(c) Consumer Price Index	2.50%	2.50%	2.50%		2.50%
	1994 Uninsured Pensioner	1994 Uninsured Pensioner	1994 Uninsured Pensioner	CPM 2014 Private	CPM 2014 Private
	Mortality -	Mortality -	Mortality -	- Generational	- Generational
(d) Mortality	Generational	Generational	Generational	with scale CPM B	with scale CPM B
	Generational				WILLI SCALE CEIVI D
(e) Turnover (f) Retirement age		Based on N	IOC experience for Age 62	1996-2006	
(g) Proportion married and age difference		80% married;	male spouses are	3 years older	
(h) Expenses		Assume a	II expenses paid by	company	
(i) Asset Valuation Method		М	arket value of asse	ts	
(j) Actuarial Cost Method		ı	Projected unit credi	t	

^{*} numbers may not add due to rounding

National Oil Full-Time Salaried Pension Plan

Solvency Valuation Results

2013 2014 2015 2015 Interest Rate Sensitivity

Solvency Valuation - January 1 (numbers in \$000's) *

Active participants Active participants	941,068	814,809	1,030,369	1,174,621
(a) Active participants (b) Deferred vested participants	941,000	614,609	1,030,369	1,174,621
(c) Pensioners	316,266	308,133	410,458	458,482
(d) Total	1,257,334	1,122,942	1,440,827	1,633,103
2. Market Value of Assets	968,997	1,188,326	1,310,572	1,310,572
3. Solvency Deficiency: (1d)-(2)	288,337	(65,384)	130,255	322,531
4. Actuarial Basis				
(a) Interest - Benefit paid by lump sum	•	3.1% for 10 years	•	,
	3.7% thereafter	4.6% thereafter	3.7% thereafter	2.7% thereafter
(a) Interest - Benefit settled by annuity purchase	3.0%	3.9%	2.6%	1.6%
	UP 1994 -	UP 1994 -	UP 1994 -	UP 1994 -
(b) Mortality	Generational	Generational	Generational	Generational
(c) Retirement age		The age that produc	ces the largest value	e
(d) Proportion married and age difference	809	% married; male spo	ouses are 3 years ol	lder
(e) Asset Valuation Method		Market valu	ie of assets	
(f) Actuarial Cost Method		Unit (Credit	

^{*} numbers may not add due to rounding

National Oil Full-Time Hourly Union Pension Plan

Eligibility Immediate

Vesting Immediate, effective July 1, 2012

Normal Retirement Age 65

Early Retirement Age 55

Normal Retirement Benefit \$80 per month times all years of service for

terminations/retirements after 2004

Accrued Benefit

Benefit calculated as under the normal retirement benefit

formula based on service and multiplier as of date of calculation

Early Retirement Benefit Unreduced benefit at 62 with 30 years of service, otherwise

reduced by 0.25% per month that early retirement precedes Normal Retirement Age for active participants and actuarial

equivalent for terminated participants

Form of Benefit With a spouse, 60% joint & survivor benefit without reduction

Without a spouse, single life annuity.

Optional Forms of Benefit None

Bridge Benefit \$20 per month times all years of service for retirements after

2014. The bridge benefit is payble starting from the latest of age

55 and 85 points and ceasing at age 65

Post-Retirement Indexing Lesser of 1% or CPI each year after pension commencement

Termination Benefit (1) Lump sum value equal to actuarial present value of accrued

pension payable at age 65; or

(2) Deferred pension

pension payable at age 65 to named beneficiary

Disability Benefit None

National Oil Full-Time Hourly Union Pension Plan Reconciliation of Plan Participants (2012 - 2015)

		Pensioners/	
	Active	Beneficiaries	Total
1. Participants as of January 1, 2012	6,285	1,150	7,435
- New Entrants/Rehires	250	-	250
- Terminated Nonvested	(40)	-	(40)
 Terminated Vested (Lump Sum Cashout) 	(120)	-	(120)
- Retirement	(70)	70	-
- Death w/ Beneficiary	(5)	5	-
- Death w/o Beneficiary	-	(35)	(35)
- Net change	15	40	55
2. Participants as of January 1, 2013	6,300	1,190	7,490
- New Entrants/Rehires	300	-	300
- Terminated Vested (Lump Sum Cashout)	(200)	-	(200)
- Retirement	(80)	80	-
- Death w/ Beneficiary	(5)	5	-
- Death w/o Beneficiary	-	(50)	(50)
- Net change	15	35	50
3. Participants as of January 1, 2014	6,315	1,225	7,540
- New Entrants/Rehires	250	-	250
- Terminated Vested (Lump Sum Cashout)	(175)	-	(175)
- Retirement	(90)	90	-
- Death w/ Beneficiary	(10)	10	-
- Death w/o Beneficiary	=	(45)	(45)
- Net change	(25)	55	30
4. Participants as of January 1, 2015	6,290	1,280	7,570

National Oil Full-Time Hourly Union Pension Plan Age/Svc/Earnings as of January 1, 2015

		Service (Years)						
			< 5	5-10	10-15	15-20	>20	Totals
Age	< 25	# Participants	240	50	-	-	-	290
(Years)		Average Salary	42,900	48,500	-	-	-	43,900
	25-35	# Participants	320	80	70	5	-	475
		Average Salary	44,300	49,800	54,400	57,600	-	46,900
	35-45	# Participants	280	320	340	600	390	1,930
		Average Salary	53,300	50,400	57,900	60,200	60,900	57,300
	45-55	# Participants	140	220	320	640	950	2,270
		Average Salary	53,200	53,600	60,700	61,500	62,600	60,600
	55-65	# Participants	30	90	120	230	760	1,230
		Average Salary	52,800	54,900	62,800	63,700	66,300	64,300
	> 65	# Participants	5	20	30	30	10	95
		Average Salary	54,500	56,800	65,000	66,000	67,800	63,300
	Totals	# Participants	1,015	780	880	1,505	2,110	6,290
		Average Salary	48,000	51,800	59,600	61,400	63,600	58,500

National Oil Full-Time Hourly Union Pension Plan Historical Going Concern Actuarial Valuation Results

	2012	2013	2014	2015
Participant Summary - January 1				
Active Participants				
(a) count	6,285	6,300	6,315	6,290
(b) average age	45.8	46.3	46.2	46.8
(c) average service	16.8	16.6	16.6	17.0
(d) average future working lifetime	11.0	10.7	10.9	10.9
(e) average plan earnings (prior year)	54,300	56,500	57,900	58,500
Deferred Vested Participants				
(a) count	-	-	-	-
Pensioners (incl beneficiaries)				
(a) count	1,150	1,190	1,225	1,280
(b) average age	67.0	67.8	68.2	68.8
(c) average annual benefit	13,600	14,200	14,300	14,900

Plan Assets (numbers in \$000's) *

Change in Plan Assets during Prior Year:				
Market Value of Assets at January 1 of prior year	606,421	693,567	817,919	995,757
Employer Contributions during prior year	100,000	95,000	95,000	100,000
Benefit Payments during prior year	(19,000)	(19,500)	(19,500)	(25,000
Expenses during prior year		-	-	
Investment return during prior year	6,146	48,852	102,338	78,941
Market Value of Assets at January 1 of current year	693,567	817,919	995,757	1,149,697
Rate of return during prior year	1.0%	6.7%	12.0%	7.6%
Average Portfolio Mix During Prior Year:				
(a) Domestic Large Cap Equities	30%	32%	32%	32%
(b) Domestic Small Cap Equities	10%	8%	8%	8%
(c) Domestic Fixed Income	40%	40%	40%	40%
(d) International Equities	15%	16%	16%	16%
(e) Real Estate	0%	0%	0%	0%
(f) Cash	<u>5%</u>	<u>4%</u>	<u>4%</u>	4%
(g) Total	100%	100%	100%	100%
Asset Class Returns during Prior Year:				
(a) Domestic Large Cap Equities	-9%	7%	13%	11%
(b) Domestic Small Cap Equities	-5%	7%	38%	-2%
(c) Domestic Fixed Income	14%	4%	-1%	9%
(d) International Equities	-10%	14%	32%	4%
(e) Real Estate	3%	8%	8%	10%
(f) Cash	1%	1%	1%	1%

^{*} numbers may not add due to rounding

National Oil Full-Time Hourly Union Pension Plan Historical Going Concern Actuarial Valuation Results

2012 2013 2014 2015

Going Concern Valuation - January 1 (numbers in \$000's) *

2015 Interest Rate

						Sensitivity
1. Actuarial Accrued Liability:						
Active Multiplier	\$ 80	\$	80	•	•	\$ 80
(a) Active participants	574,865		688,339	730,256	859,362	1,073,352
(b) Deferred vested participants	-		-	-	-	-
(c) Pensioners	 193,936		221,364	233,282	269,585	297,180
(d) Total	768,801		909,703	963,538	1,128,947	1,370,532
2. Actuarial Value of Assets	693,567		817,919	995,757	1,149,697	1,149,697
3. Unfunded Actuarial Accrued Liability: (1d)-(2)	75,235		91,784	(32,218)	(20,751)	220,834
4. Normal Cost (beg. Of year)	34,218		41,466	43,991	50,551	63,138
5. Change in Unfunded AAL during prior year:						
(a) Unfunded AAL at prior valuation date	163,279		75,235	91,784	(32,218)	
(b) Adjustment for Interest	9,797		4,514	5,048	(1,853)	
(c) Normal Cost w/interest less contributions	(67,022)		(61,579)	(53,866)	(59,025)	
(d) (Gain)/Loss on investment	32,670		(4,973)	(55,276)	(19,529)	
(e) (Gain)/Loss on termination	8,000		7,000	(6,000)	900	
(f) (Gain)/Loss on plan amendment	-		-	-	31,542	
(g) (Gain)/Loss on mortality	(21,000)		(9,000)	(5,000)	(3,200)	
(h) (Gain)/Loss on retirement	(26,000)		(6,000)	(9,000)	(7,300)	
(i) (Gain)/Loss on assumption changes	-		80,000	500	69,416	
(j) (Gain)/Loss on expenses	-		-	-	· -	
(k) (Gain)/Loss on all other factors	(24,489)		6,587	(409)	515	
(I) Change in active benefit multiplier	-		-	· -		
(m) Unfunded AAL at current valuation date	75,235		91,784	(32,218)	(20,751)	
6. Actuarial Basis						
(a) Interest	6.00%		5.50%	5.75%	5.75%	4.75%
(b) Salary scale	N/A		N/A		N/A	N/A
(c) Consumer Price Index	2.50%		2.50%	2.50%	2.50%	
(b) Concumor rico macx	2.0070		2.0070	1994 Uninsured	2.0070	2.0070
					CDM 2044 Drivete	CPM 2014 Private
					CPM 2014 Private	
(N M (P)	0.114.004		0.444.400.4	Mortality -	- Generational	
(d) Mortality	 GAM 1994		GAM 1994			with scale CPM B
(e) Turnover				IOC experience for		
(f) Retirement age	F	Age 6		ropriate early retiren		ny
(g) Proportion married and age difference				; male spouses are		
(h) Expenses			Assume a	all expenses paid by	company	
(i) Post-retirement indexing			_	1%	_	
(j) Asset Valuation Method			N	larket value of asse	ts	
(k) Actuarial Cost Method	 			Unit credit		

^{*} numbers may not add due to rounding

National Oil Full-Time Hourly Union Pension Plan

Solvency Valuation Results

2013 2014 2015 2015
Interest Rate
Sensitivity

Solvency Valuation - January 1 (numbers in \$000's) *

A Astronial Assurant Link litera							
Actuarial Accrued Liability: (a) Active participants	1,140,691	042.512	1,281,243	1,587,074			
(b) Deferred vested participants	1,140,691	942,512	1,201,243	1,567,074			
(c) Pensioners	266,988	253,923	323,957	359,592			
(d) Total	1,407,679	1,196,435	1,605,200	1,946,666			
2. Market Value of Assets	817,919	995,757	1,149,697	1,149,697			
3. Solvency Deficiency: (1d)-(2)	E90 760	200 679	455,502	796,968			
3. Solvericy Deliciency. (10)-(2)	589,760	200,678	455,502	790,900			
4. Actuarial Basis							
(a) Interest - Benefit paid by lump sum	2.5% for 10 years	3.1% for 10 years	2.4% for 10 years	1.4% for 10 years			
	3.7% thereafter	4.6% thereafter	3.7% thereafter	2.7% thereafter			
(a) Interest - Benefit settled by annuity purchase	3.0%	3.9%	2.6%	1.6%			
	UP 1994 -	UP 1994 -	UP 1994 -	UP 1994 -			
(b) Mortality	Generational	Generational	Generational	Generational			
(c) Retirement age	The error that are disease the largest value						
(c) Retirement age	The age that produces the largest value						
(d) Proportion married and age difference	80% married; male spouses are 3 years older						
(e) Asset Valuation Method	Market value of assets						
(f) Actuarial Cost Method	Unit Credit						
(i) Notatina Cost Motioa	St Groun						

^{*} numbers may not add due to rounding

National Oil Part-Time DC Pension Plan

Retirement

Eligibility Immediate

Vesting Immediate, effective July 1, 2012

Employer Contributions - Base 3% of base pay

Employer Contributions - Match 100% on the first 3% and 50% thereafter

Employee Contributions Up to 6% of base pay

Plan Fund The employer invests the contributions in a balanced

fund. There are no employee investment choices.

Account Balance Contributions are accumulated in member's individual

account earning investment income at the rate of return

earned by the Plan Fund.

Benefit on Termination or Account balance is transferred to a LIRA/LIF for the

member after one year from date of termination or

retirement, unless employee has since returned to

employment with NOC.

Benefit on Death Account balance is payable to named beneficiary

National Oil Part-Time DC Pension Plan

Historical Results - January 1

	2012	2013	2014	2015
Participant Summary				
(a) number participating during prior year(b) average age(c) average base pay	7,200 31.0 31,000	7,100 31.4 31,900	7,200 31.0 32,000	7,300 31.6 32,300

Plan Assets (numbers in \$000's) *

Change in Plan Assets during Prior Year:				
Market Value of Assets at January 1 of prior year	119,341	137,575	160,752	189,569
Employee Contributions during prior year	8,928	9,060	9,216	9,432
Company Contributions during prior year	14,508	14,722	14,976	15,326
Benefit Payments during prior year	(6,480)	(7,881)	(8,849)	(10,059)
Expenses during prior year	-	-	-	-
Investment return during prior year	1,278	7,276	13,474	11,815
Market Value of Assets at January 1 of current year	137,575	160,752	189,569	216,083
Rate of return during prior year	1%	5%	8%	6%

^{*} numbers may not add due to rounding