MAY 2007

EXAM CSP-RU

Company/Sponsor Perspective Retirement Benefits – U.S.

CASE STUDY

CSP-RU

Case Study - Course CSP Retirement - U.S.

National Oil Company - Background

National Oil Company (NOC) is a large well-established company that services oil wells all over the country of Vosne. NOC has been in existence for over 30 years and has more than 10,000 full-time salaried and union hourly employees and up to a further 5,000 non-skilled seasonal employees during the non-winter months. Approximately one-half of the seasonal employees return for another season. The full-time workforce is reasonably stable, but turnover in the last 5 years has been greater than desired, due to competitors recruiting NOC's employees.

Normally, an undergraduate degree is a minimum requirement to obtain entry to the salaried workforce and many employees have graduate degrees. About half of NOC's salaried employees are recruited directly from university with the other half coming from competitors.

The company's financial position varies with the price of oil. As oil prices rise, oil companies become increasingly active and in turn require the services of NOC. Conversely, activity slows as oil prices drop. Despite this, the company is usually in a taxable position.

NOC has managed to be successful by staying on the cutting edge of technology. NOC prides itself in being state of the art in processes and software relevant to its industry. This has helped it to stave off competition from both inside and outside of Vosne. Although NOC is the largest player in the industry within Vosne, there are larger players from outside of the country, with which NOC has to compete. From time to time, there are rumors of a takeover of NOC.

Country of Vosne – Background

Vosne is a modern developed country with a simplified tax system. Both corporations and individuals are subject to income tax at a flat rate of 40%. Reasonable operating expenses, including contributions to Eligible Retirement Plans (ERPs), reduce taxable income.

No pension legislation exists apart from the rules outlined herein.

Rules that apply to gain ERP status are as follows:

General

• if a company has one or more ERPs, then all employees are entitled to be in at least one of the company's ERPs.

Defined Benefit Plans (DB ERPs)

- employer contributions may not exceed those recommended by an actuary, in accordance with generally accepted actuarial practice
- employer contributions are an eligible expense to reduce the employer's taxable income
- periodic pensions may not exceed \$3,000 per annum for each year of service regardless of form or commencement age
- periodic pensions cannot commence prior to age 55
- investment earnings generated by the ERP pension fund are not taxable
- pension payments are taxed as received in the hands of the recipient
- no employee contributions are permitted

Defined Contribution Plans (DC ERPs)

- employer contributions for any individual plan member cannot exceed \$20,000 annually
- employer contributions are an eligible expense to reduce the employer's taxable income
- investment earnings generated by the ERP pension fund are not taxable until withdrawn
- benefit distributions are taxed as received in the hands of the recipient
- no employee contributions are permitted

Vosne's tax system also encourages individuals to save for their retirement through a Personal Pension Account (PPA). The tax rules for PPAs are as follows:

Personal Pension Accounts

- individuals may contribute up to \$20,000 annually to a PPA on a defined contribution basis
- such contributions are tax deductible to the individual
- in addition to the annual contribution limit, individuals may transfer their ERP lump sum termination benefit into their PPA in which case the ERP lump sum is excluded from taxable income until withdrawn from the PPA
- investment earnings on PPAs are not taxable until withdrawn
- withdrawals are subject to tax in the hands of the individual

The tax assistance available under each of the above three arrangements does not depend on the extent of participation under the other two. For example, an individual could participate in a PPA and, if eligible under the plans' rules, also in both a DB ERP and a DC ERP of his or her employer.

Supplemental Retirement Plans (SRPs)

Contributions to a retirement plan that does not meet ERP status are not tax-deductible. Benefits paid to participants under such plans are tax deductible to the company and are taxable to participants, when paid to participants. Such a plan is known as a Supplemental Retirement Plan (SRP). An example of an SRP is a plan that restores the benefits lost by the imposition of the ERP maximums.

Retiree Health Care Plans

Employers in Vosne may provide health care benefits to retirees and their spouses through a separate plan which is not intended to qualify for ERP status. Benefits (including insurance premiums) paid under such plans are tax deductible to the company when paid on behalf of participants. Benefits are not taxable to plan participants at any time.

No social security pension system exists in Vosne and there are no state-provided life or health-care benefits.

For financial reporting purposes, Vosne adopted FASB Accounting Standards

The investment market in Vosne is well developed, with substantial trading in government and corporate bonds and equities

Summary of National Oil's Retirement Benefits

NOC maintains three defined benefit plans:

- 1 a final-average pay defined benefit (DB) ERP for its full-time salaried employees;
- 2 a unit benefit DB ERP for its full-time hourly union staff; and
- 3 a non-eligible pension plan (referred to as the SRP) for its executives that is supplemental to the salaried ERP. This plan has no assets

In addition, the company has a defined contribution ERP for its seasonal workforce.

Furthermore, full-time salaried and union employees retiring with the company are covered for their lifetime by health benefits.

Extracts of Retirement Benefits Provisions and Financial Information

National Oil Full-Time Salaried Pension Plan

Eligibility

Immediate

Vesting

100% after 5 years of service

Normal Retirement Age

65

Early Retirement Age

55 with 5 years of service

Best Average Earnings

Average annual earnings during 60 consecutive months in

which earnings were highest

Earnings

Basic pay, excluding overtime and bonuses

Normal Retirement Benefit

2% of best average earnings times years of service,

subject to tax system maximum

Accrued Benefit

Benefit calculated as under the normal retirement benefit

formula using best average earnings and service as of

date of calculation

Early Retirement Benefit

Accrued benefit reduced by 0.25% per month that early

retirement precedes age 62

Form of Benefit

If married, 50% joint & survivor benefit, without reduction.

If not married, single life annuity

Optional Forms of Benefit

None

Indexing

None

Termination Benefit

Lump sum equal to actuarial present value of accrued

benefit

Pre-Retirement Death Benefit

Lump sum equal to actuarial present value of accrued

benefit payable to named beneficiary

Disability Benefit

None

National Oil Full-Time Salaried Pension Plan

Historical Actuarial Valuation Results

	2003	2004	2005	2006
Participant Summary - January 1				
Active Participants				
(a) count	4,243	4,293	4,305	4,268
(b) average age	44.9	44 7	45.6	45.6
(c) average service	15 6	15 5	15:5	152
(d) average future working lifetime	11,3	11.7	11.0	11.0
(e) average plan earnings (prior year)	64,000	65,000	67,000	67,200
Deferred Vested Participants				
(a) count	-	- '	-	. -
Pensioners (incl beneficiaries)				
(a) count	590	612	640	665
(b) average age	70.8	70.7	70.8	70.9
(c) average annual benefit	19,100	19,300	19,500	19,700

Plan Assets (numbers in \$000's) *

Change in Plan Assets during Prior Year.				
Market Value of Assets at January 1 of prior year	545,745	529,366	674,861	772,639
Employer Contributions during prior year	31,532	40,145	37,000	39,789
Benefit Payments during prior year	(14,660)	(15,110)	(19,480)	(20,500)
Expenses during prior year	-	<u>-</u>	-	-
Investment return during prior year	(33,251)	120,461	80,257	68,919
Market Value of Assets at January 1 of current year	529,366	674,861	772,639	860,847
Rate of return during prior year	-6%	22%	12%	9%
Average Portfolio Mix During Prior Year:				
(a) Domestic Large Cap Equities	27%	30%	30%	29%
(b) Domestic Small Cap Equities	24%	30%	27%	28%
(c) Domestic Fixed Income	. 34%	25%	26%	27%
(d) International Equities	8%	11%	13%	11%
(e) Real Estate	3%	2%	2%	3%
(f) Cash	<u>4%</u>	<u>2%</u>	<u>2%</u>	2%
(g) Total	100%	100%	100%	100%
Asset Class Returns during Prior Year:				
(a) Domestic Large Cap Equities	-14%	25%	15%	13%
(b) Domestic Small Cap Equities	-18%	30%	14%	7%
(c) Domestic Fixed Income	9%	5%	7%	3%
(d) International Equities	-16%	40%	12%	17%
(e) Real Estate	4%	3%	3%	12%
(f) Cash	2%	1%	1%	2%

^{*} numbers may not add due to rounding

National Oil Full-Time Salaried Pension Plan

Historical Actuarial Valuation Results

2006 2005 2004 2003 Funding Valuation - January 1 (numbers in \$000's) * 1. Actuarial Accrued Liability: 633,605 616,733 570,617 502,139 (a) Active participants (b) Deferred vested participants 114,442 134,935 106,304 98.040 (c) Pensioners 768,540 731,175 676,921 600,179 (d) Total 860,847 674,861 772,639 2 Actuarial Value of Assets 529,366 (92,306)2,060 (41,464)70,813 3 Unfunded Actuarial Accrued Liability: (1d)-(2) 41.685 32,188 36,814 39,789 4 Normal Cost (beg. Of year) 5. Change in Unfunded AAL during prior year: 2.060 (41,464) 70,813 7.275 (a) Unfunded AAL at prior valuation date (2,799)144 5,665 582 (b) Adjustment for Interest 1,343 1,096 (6,987)382 (c) Normal Cost w/interest less contributions (16, 115)(32,404)77,585 (77.110)(d) (Gain)/Loss on investment (15,400)(8,100)(2.100)(2,200)(e) (Gain)/Loss on termination (23,700) (13,800)(f) (Gain)/Loss on salary increases less than expected (19,700)(12,800) (6,800)(4,000)(1,400)200 (g) (Gain)/Loss on mortality (7,400)(2,800)(4,700)(1,200)(h) (Gain)/Loss on retirement 19,100 20,000 36,500 (i) (Gain)/Loss on assumption changes (j) (Gain)/Loss on expenses (860)28 (821)988 (k) (Gain)/Loss on all other factors (92,306)2.060 (41,464) 70 813 (I) Unfunded AAL at current valuation date 6 Actuarial Basis 6 50% 6 75% 7 00% 8.00% (a) Interest 3.75% 3 50% 4 00% 5.00% (b) Salary scale 3.00% 3.00% 3.50% (c) Consumer Price Index 3 50% GAM83 (d) Mortality Based on NOC experience for 1986-1988 (e) Turnover Age 62 (f) Retirement age 80% married, male spouse 3 years older than female spouse (g) Proportion married and age difference Assume all expenses paid by company (h) Expenses Market value of assets (i) Asset Valuation Method Projected unit credit (j) Actuarial Cost Method

^{*} numbers may not add due to rounding

National Oil Full-Time Salaried Pension Plan

Historical Actuarial Valuation Results

2005 2006 2003 2004 Expense Valuation - January 1 (numbers in \$000's) * Reconciliation of funded status at valuation date: (587,537)(464,953)(520,608) (558,850)(a) Accumulated Benefit Obligation (800,936)(859,770)(903,903)(715, 313)(b) Projected Benefit Obligation 674,861 772,639 860,847 529,366 (c) Fair Value of Assets (126,075) (43,056)(185,947)(87,131)(d) Funded Status: (b) + (c) (48,770)42,246 (1,630)103,136 (e) Unrecognized (gains)/losses (88,762) (91.826)(83,829) (82,811) (f) Prepaid/(Accrued) expense 2 Pension Expense. 50,021 38,626 44,434 47,699 (a) Service Cost (beg of year) 51,902 53,864 48.530 52,363 (b) Interest Cost (58,709) (65, 358)(48,790)(54,865) (c) Expected return on assets (d) Amortization of past service cost (e) Amortization of net actuarial (gain)/loss 2.797 36,566 42,853 41,163 41,933 (f) Pension Expense for year 3 Actuarial Basis and Supplemental Data 6 00% 5.50% 6 25% 6 50% (a) Discount rate 7.50% 7 50% 8 00% 9 00% (b) Return on assets 3 75% 3 50% 4 00% (c) Salary scale 4 00% 3.00% 3.00% 3 50% 3 50% (d) Consumer Price Index GAM83 (e) Mortality Based on NOC experience for 1986-1988 (f) Turnover 80% married; male spouses 3 years older than female spouses (g) Proportion married and age difference Age 62 (h) Retirement age Assume all expenses paid by company (i) Expenses Market value of assets (j) Asset Valuation Method Projected unit credit (k) Actuarial Cost Method 41,685 37,000 39,789 (I) Employer contributions 40,145 (20,500)(19,480)(15,110)(14,660)(m) Benefit payments

^{*} numbers may not add due to rounding

National Oil Full-Time Salaried Pension Plan Reconciliation of Plan Participants (2003 - 2006)

	Active	Pensioners/ Beneficiaries	Total
1. Participants as of January 1, 2003	4,243	590	4,833
- New Entrants/Rehires	375	-	375
- Terminated Nonvested	(120)	-	(120)
- Terminated Vested (Lump Sum Cashout)	(175)	-	(175)
- Retirement	(28)	28	•
- Death w/ Beneficiary	(2)	2	-
- Death w/o Beneficiary	-	(8)	(8)
- Net change	50	22	72
2. Participants as of January 1, 2004	4,293	612	4,905
- New Entrants/Rehires	400	-	400
- Terminated Nonvested	(150)	-	(150)
- Terminated Vested (Lump Sum Cashout)	(200)	•	(200)
- Retirement	(35)	35	-
- Death w/ Beneficiary	(3)	3	_
- Death w/o Beneficiary	· ·	(10)	(10)
- Net change	12	28	40
3. Participants as of January 1, 2005	4,305	640	4,945
- New Entrants/Rehires	250		250
- Terminated Nonvested	(115)	<u>-</u>	(115)
- Terminated Vested (Lump Sum Cashout)	(140)	-	(140)
- Retirement	(30)	30	F 1
- Death w/ Beneficiary	(2)	2	-
- Death w/o Beneficiary	-	(7)	(7)
- Net change	(37)	25	(12)
4. Participants as of January 1, 2006	4,268	665	4,933

National Oil Full-Time Salaried Pension Plan Age/Svc/Earnings as of January 1, 2006

Age (Years)

Totals	285 40,200	469 53,900	1,037 69,700	1,604 73,100	844 70,000	29 50,700	4,268 67,200	
>20	1 1	i i	201 77,800	755 77,800	431 74,200	4 53,900	1,391 76,600	
15-20	i I	9 65,100	211 76,300	310 75,600	81 73,900	6 57,600	617 75,300	
Service (Years) 10-15	ı ı	87 62,000	186 70,200	195 67,500	87 68,100	10 46,200	565 67,300	
Se 5-10	120 46,100	158 58,000	208 66,300	. 163 65,200	77 64,100	5 52,100	731 60,600	·
\ 5	165 35,900	215 47,100	231 59,400	181 62,600	168 61,200	4 47,000	964 53,500	45.6 15.2 67,200
	# Partiopants Average Salary	# Participants Average Salary.	# Participants Average Salary	Avg Age Avg Svc Avg Salary				
	< 25	25-35	35-45	45-55	55-65	> 65	Totals	

National Oil Full-Time Salaried Supplemental Retirement Plan (SRP)

Eligibility

Immediate

Normal Retirement Age

65

Early Retirement Age

55 with 5 years of service

Accrued Benefit

Accrued Benefit calculated under the provisions of the Salaried Pension Plan without regard to tax system maximums <u>less</u> actual Accrued Benefit under the

Salaried Pension Plan

Normal Retirement Benefit

Accrued Benefit

Early Retirement Benefit

Accrued Benefit reduced by 0.25% per month that

early retirement precedes age 62

Commencement Date and Form

of Benefit

Must be same as under Salaried Pension Plan

Indexing

None

Termination Benefit

None

Pre-Retirement Death Benefit

None

Disability Benefit

None

Supplemental Retirement Plan <u>Historical Valuation Results - January 1</u>	2003	2004	2005	2006
Participant Summary				
1. Active Participants				
(a) count	43	45	47	49
(b) average age	51.9	52.4	52.9	53 1
(c) average service	17.0	175	18.1	18.2
(d) average future working lifetime	7.5	70	6 5	63
(e) average earnings (prior year)	300,000	305,000	310,000	315,000
2. Deferred Vested Participants				
(a) count	-	•	-	-
3 Pensioners (incl beneficiaries)				
(a) count	12	13	14	15
(b) average age	68 5	69 0	69.6	70.4
(c) average annual benefit	12,000	12,500	12,900	13,100
Reconciliation of funded status at valuation date:	(0.100)	(40.045)	(44 525)	/12 EDE)
(a) Accumulated Benefit Obligation	(8,460)	(10,015)	(11,525)	(13,505)
(b) Projected Benefit Obligation	(21,151)	(25,036)	(28,813)	(33,762)
(c) Fair Value of Assets	•• .	· -	-	-
(d) Funded Status: (b) + (c)	(21,151)	(25,036)	(28,813)	(33,762)
(e) Unrecognized prior service costs		-	-	-
(f) Unrecognized (gains)/losses	1,862	3,665	4,910	6,954
(g) Prepaid/(Accrued) expense	(19,289)	(21,371)	(23,902)	(26,809)
2 Pension Expense				
(a) Service cost (beg. of year)	804	911	992	1,074
(b) Interest cost	1,422	1,617	1,783	1,911
(c) Expected ROA	-	· •	. -	77
(d) Amort of prior svc cost	-	-	-	-
(e) Amort of unrec (gain)/loss		166	312	568
(f) Pension Expense for year	2,226	2,693	3,087	3,552
3. Benefit Payments	144	163	181	197
4. Actuarial Basis				
(a) Discount rate	650%	6.25%	6 00%	5 50%
(b) Return on assets	9,00%	8.00%	7 50%	7 50%
(c) Salary scale	4.00%	4 00%	3 75%	3 50%

(e) All other assumptions

(c) Salary scale

(d) CPI

3.50%

3 00%

3.50%

Same as for Full-time Salaried Pension Plan

3.00%

^{*} numbers may not add due to rounding

National Oil Full-Time Hourly Union Pension Plan

Eligibility

Immediate

Vesting

100% after 5 years of service

Normal Retirement Age

65

Early Retirement Age

55 with 10 years of service

Normal Retirement Benefit

\$75 per month times years of service for terminations/

retirements during 2003, 2004, and 2005

\$80 per month times years of service for terminations/

retirements during 2006 and beyond

Accrued Benefit

Benefit calculated as under the normal retirement benefit formula based on service and multiplier as of date of

calculation.

Early Retirement Benefit

Unreduced benefit at 62 with 30 years of service, otherwise reduced by 0.25% per month that early retirement precedes Normal Retirement Age.

Form of Benefit

If married, 50% joint & survivor benefit without reduction

If not married, single life annuity.

Optional Forms of Benefit

None

Post-Retirement Indexing

Lesser of 1% or CPI each year after pension commencement

Termination Benefit

Lump sum equal to actuarial present value of accrued

benefit assuming no indexing

Pre-Retirement Death Benefit

Lump sum equal to actuarial present value of accrued benefit assuming no indexing, payable to named beneficiary

Disability Benefit

None

National Oil Full-Time Hourly Union Pension Plan Historical Actuarial Valuation Results

	2003	2004	2005	2006
Participant Summary - January 1				
Active Participants			· · · · · · · · · · · · · · · · · · ·	
(a) count	6,437	6,376	6,295	6 253
(b) average age	45 1	45 5	46.4	46 5
(c) average service	16 2	16.7	17.3	17.4
(d) average future working lifetime	11.8	11.5	10.7	10.6
(e) average plan earnings (prior year)	37,100	38,032	39,500	39,800
Deferred Vested Participants				
(a) count	-	-	-	-
Pensioners (incl beneficiaries)				4.000
(a) count	985	1,016	1,034	1,060
(b) average age	71.0	71.5	72.3	72.8
(c) average annual benefit	9,800	9,900	10,000	10,800

Plan Assets (numbers in \$000's) *

Col. St. Assets during Dian Vega				
Change in Plan Assets during Prior Year: Market Value of Assets at January 1 of prior year	306,848	306,622	380,679	444,857
Employer Contributions during prior year	19,000	24,000	33,000	34,400
	(9,883)	(11,258)	(11,340)	(12,000)
Benefit Payments during prior year Expenses during prior year	(0,000)	(,)	-	` -
Investment return during prior year	(9,342)	61,315	42,518	37,670
Market Value of Assets at January 1 of current year	306,622	380,679	444,857	504,928
Rate of return during prior year	-3%	20%	11%	8%
Kate of fetulif during prior year	4			. 1
Average Portfolio Mix During Prior Year:				·
(a) Domestic Large Cap Equities	21%	25%	29%	30%
(b) Domestic Small Cap Equities	23%	25%	20%	21%
(c) Domestic Fixed Income	47%	35%	38%	36%
(d) International Equities	2%	10%	8%	9%
(e) Real Estate	. 2%	2%	2%	2%
(f) Cash	<u>5%</u>	<u>3%</u>	<u>3%</u>	<u>2%</u>
(g) Total	100%	100%	100%	100%
(9)				
Asset Class Returns during Prior Year:				400/
(a) Domestic Large Cap Equities	-14%	25%	15%	13%
(b) Domestic Small Cap Equities	-18%	30%	14%	7%
(c) Domestic Fixed Income	9%	5%	7%	3%
(d) International Equities	-16%	40%	12%	17%
(e) Real Estate	4%	3%	3%	12%
(f) Cash	2%	1%	1%	2%

^{*} numbers may not add due to rounding

National Oil Full-Time Hourly Union Pension Plan

Historical Actuarial Valuation Results

2005 2006 2004 2003 Funding Valuation - January 1 (numbers in \$000's) * Actuarial Accrued Liability: 75 \$ 80 75 \$ 75 \$ \$ Active Multiplier 507,668 435,162 281,619 376,579 (a) Active participants (b) Deferred vested participants 98,230 117,914 91,704 96,561 (c) Pensioners 625,582 533,392 373,323 473,140 (d) Total 504,928 444,857 380,679 305,622 2. Actuarial Value of Assets 92.460 88,534 120,655 66,701 3 Unfunded Actuarial Accrued Liability: (1d)-(2) 29,176 22,550 25,154 17,384 4. Normal Cost (beg Of year) Change in Unfunded AAL during prior year: 92,460 88,534 66,701 32,959 (a) Unfunded AAL at prior valuation date 5,976 5,336 6,472 (b) Adjustment for Interest 2,637 (8,709)(6,185) (10,027)(c) Normal Cost w/interest less contributions (2,389)(15,112) (36, 276)(6,886)34,255 (d) (Gain)/Loss on investment (10,400)(6,700)(000,8)(1,500)(e) (Gain)/Loss on termination (f) (Gain)/Loss on salary increases less than expected (1,000)(1,200)(1,900)200 (g) (Gain)/Loss on mortality (550)(500)(750)(250)(h) (Gain)/Loss on retirement 23,400 73.000 24,200 (i) (Gain)/Loss on assumption changes (i) (Gain)/Loss on expenses (539)(809)(615)(k) (Gain)/Loss on all other factors 789 31,729 (I) Change in active benefit multiplier 88.534 120,655 92,460 66,701 (m) Unfunded AAL at current valuation date 6 Actuarial Basis 6 50% 6.75% 7 00% 8 00% (a) Interest N/A N/A N/A N/A (b) Salary scale 3 00% 3 00% 3.50% 3 50% (c) Consumer Price Index GAM83 (d) Mortality Based on NOC experience for 1986-1988 (e) Turnover Age 62, with appropriate early retirement reduction, if any (f) Retirement age 80% married, male spouses 3 years older than female spouses (g) Proportion married and age difference Assume all expenses paid by company (h) Expenses

(i) Post-retirement indexing

(j) Asset Valuation Method

(k) Actuarial Cost Method

1.00%

1.00%

Market value of assets

Unit credit

1 00%

1 00%

^{*} numbers may not add due to rounding

National Oil Full-Time Hourly Union Pension Plan

Historical Actuarial Valuation Results

2006 2005 2003 2004 Expense Valuation - January 1 (numbers in \$000's) * 1 Reconciliation of funded status at valuation date: 80 .75 \$ 75 \$ \$ 75 \$ (active multiplier) (747,565)(606,033) (536.869) (471,564)(a) Accumulated Benefit Obligation (747,565)(606,033)(536,869)(471,564) (b) Projected Benefit Obligation 504,928 444,857 380,679 306,622 (c) Fair Value of Assets (242,638)(161, 176)(156, 189)(164,942)(d) Funded Status: (b) + (c) 63,847 31,077 27,240 34,913 (e) Unrecognized prior service costs 130,354 90,154 84,257 99,623 (f) Unrecognized (gains)/losses (48,436)(43.782) (40,856)(30,406)(g) Prepaid/(Accrued) expense 2 Pension Expense: 35,012 28,927 25,932 22,599 (a) Service Cost (beg. of year) 42,712 37,757 34.823 31,799 (b) Interest Cost (38,807)(34,229)(31,324)(28, 231)(c) Expected return on assets 7,652 3,837 3,837 3,837 (d) Amortization of prior service cost 5,245 2,658 2,762 4.446 (e) Amortization of net actuarial (gain)/loss 51.813 39,054 35,926 34,450 (f) Pension Expense 3 Actuarial Basis and Supplemental Data 5 50% 6 00% 6.25% 6.50% (a) Discount rate 7.50% 7.50% 8.00% 9 00% (b) Return on assets N/A N/A N/A N/A (c) Salary scale 3.00% 3 00% 3 50% 3.50% (d) Consumer Price Index GAM83 (e) Mortality Based on NOC experience for 1986-1988 (f) Turnover Age 62, with appropriate early retirement reduction if any (g) Retirement age 80% married, male spouses 3 years older than female spouses (h) Proportion married and age difference Assume all expenses paid by company (i) Expenses 1.00% 1.00% 1.00% 1.00% (j) Post-retirement indexing Market value of assets (k) Asset Valuation Method Projected unit credit (i) Actuarial Cost Method 37,000 34,400 33,000 24,000 (m) Employer contributions (12,000)(11,340)(11,258)(9,883)(n) Benefit payments

^{*} numbers may not add due to rounding

National Oil Full-Time Hourly Union Pension Plan Reconciliation of Plan Participants (2003 - 2006)

	Active	Pensioners/ Beneficiaries	Total
1. Participants as of January 1, 2003	6,437	985	7,422
- New Entrants/Rehires	200	-	200
- Terminated Nonvested	(100)	-	(100)
 Terminated Vested (Lump Sum Cashout) 	(120)	-	(120)
- Retirement	(40)	40	
- Death w/ Beneficiary	(1)	1	-
- Death w/o Beneficiary	-	(10)	(10)
- Net change	(61)	31	(30)
2. Participants as of January 1, 2004	6,376	1,016	7,392
- New Entrants/Rehires	120	-	120
- Terminated Nonvested	(75)	-	(75)
- Terminated Vested (Lump Sum Cashout)	(100)	•	(100)
- Retirement	(25)	25	-
- Death w/ Beneficiary	(1)	1	-
- Death w/o Beneficiary	-	(8)	(8)
- Net change	(81)	18	(63)
3. Participants as of January 1, 2005	6,295	1,034	7,329
- New Entrants/Rehires	150	<u>.</u> -	150
- Terminated Nonvested	(80)	-	(80)
- Terminated Vested (Lump Sum Cashout)	(75)		(75)
- Retirement	(35)	35	-
- Death w/ Beneficiary	(2)	2	-
- Death w/o Beneficiary	- ` ´	(11)	(11)
- Net change	(42)	26	(16)
4. Participants as of January 1, 2006	6,253	1,060	7,313

National Oil Full-Time Hourly Union Pension Plan Age/Svc/Earnings as of January 1, 2006

Age (Years)

		۸ ئ	S 5-10	Service (Years) 10-15	15-20	>20	Totals
< 25	# Participants Average Salary	160 25,500	99 31,300	1 1	1 1	i i	259 27,700
25-35	# Participants Average Salary	251 26,800	97,31,800	91 37,800	62 38,300	1 1	501 31,200
35-45	# Participants Average Salary	275 27,000	348	339	659 44,300	441 46,600	2,062 39,600
45-55	# Participants Average Salary	108 25,000	160 32,200	300 38'600	688 43,000	895 46,800	2,151 42,300
55-65	# Participants Average Salary	95 24,500	62 28,700	94 36,400	186	801 46,400	1,238 42,100
> 65	# Participants Average Salary	8 20,600	9 21,600	11 25,700	8 24,600	6 25,100	42 23,600
Totals	# Participants Average Salary	897 26,100	775 31,600	835 38,400	1,603 42,900	2,143 46,500	6,253 39,800
	Avg Age Avg Svc Avg Salary	46.5 17.4 39,800				·	

National Oil Part-Time DC Pension Plan

Eligibility

Immediate

Vesting

Immediate

Employer Contributions

90¢ per hour worked

Plan Fund

The employer invests the contributions in GIC's There

are no employee investment choices.

Account Balance

Contributions are accumulated in member's individual

account earning interest at the rate of return earned by

the Plan Fund.

Loans

Not permitted.

Benefit on Termination or

Retirement

Account balance is transferred to a PPA for the member after one year from date of termination or

retirement, unless employee has since returned to

employment with NOC

Benefit on Death

Account balance is payable to named beneficiary

National Oil Part-Time DC Pension Plan

Historical Results - January 1

	2003	2004	2005	2006
Participant Summary				
 (a) number participating during prior year (b) average age (c) average hours worked in prior year (d) average earnings per hour in prior year 	5,900 29.5 1,285 15 75	6,200 30.0 1,290 16.25	6,300 30.5 1,295 16 75	6,250 30 9 1,280 17.00

Plan Assets (numbers in \$000's) *

Change in Plan Assets during Prior Year. Market Value of Assets at January 1 of prior year Employer Contributions during prior year Benefit Payments during prior year	34,191	36,767	39,871	43,496
	6,823	7,198	7,343	7,200
	(4,600)	(4,853)	(4,950)	(4,854)
Expenses during prior year Investment return during prior year	353	- 759	- 1,23 <u>2</u>	1,787
Market Value of Assets at January 1 of current year Rate of return during prior year	36,767	39,871	43,496	47,629
	1%	2%	3%	4%

^{*}numbers may not add due to rounding

National Oil Full-Time Salaried and Union Retiree Health Benefit Program

Eligibility

Immediate

Earliest Retirement Age

55

Benefits

Retirees and their spouses may elect to participate in a fully insured group health plan, with the portion of premium paid by the plan as shown below:

Years of service	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	•
at Retirement	<u>Plan</u>	Retiree/Spouse
0 - 4	0%	100%
5 - 9	25%	75%
10 - 14	50%	50%
15 - 19	75%	25%
20 +	100%	0%

Expense Valuation Results - January 1 (numbers in \$000's) *

1 Reconciliation of funded status at valuation	on date:	<u> </u>	· · · · · · · · · · · · · · · · · · ·	
1. Neconclination of funded status at valuation date.				
(a) Accumulated Postretirement Benefit Obligation				
(i) actives	(421,727)	(459,512)	(527,314)	(599,006)
(ii) retirees	(281,151)	(315,532)	(355,166)	(404,722)
(iii) total	(702,878)	(775,044)	(882,481)	(1,003,728)
(b) Market Value of Assets	0	0	0	0
(c) Surplus: (a) + (b)	(702,878)	(775,044)	(882,481)	(1,003,728)
(d) Unrecognized prior service costs	0	0	0	0
(e) Unrecognized (gain)/loss	37,273	46,463	86,489	132,274
(f) Prepaid/(Accrued) expense	(665,604)	(728,580)	(795,992)	(871,454)
2. Expense				
(a) Service cost (beg of year)	34,411	36,782	40,770	45,039
(b) Interest cost	47,314	50,130	54,792	57,077
(c) Expected ROA	0	0	0 .,	0
(d) Amort of prior svc cost	0	ō	Ō	0
(e) Amort of prior see cost	0	0	Ō	2,981
(f) Expense for year	81,726	86,912	95,562	105,097
				00.000
3. Benefit Payments	18,750	19,500	20,100	22,000
4. Average Future Working Lifetime	11.60	11.50	10 80	10.70
5. Actuarial Basis				
(a) Discount rate	6.50%	6.25%	6 00%	5.50%
(b) Return on assets	9.00%	8.00%	7.50%	7.50%
(c) Medical trend	3,3073	2.0073		
Initial rate	7.00%	6.50%	6 00%	5.50%
Annual decrease	0.50%	0.50%	0.50%	0.50%
Ultimate rate	4.50%	4.50%	4 50%	4.50%
Year ultimate trend rate reached	2008	2008	2008	2008
(d) CPI	3.50%	3.50%	3.00%	3.00%
(e) group premium per insured	8,125	8,300	8,450	8,800
(f) demographic assumptions	Same as those used for pension plans			

^{*} numbers may not add due to rounding